Our Vision

Blue Ridge Community College will continue to provide programs of excellence in academics and training that foster economic vitality in our community. Our College will lead by example with our partners in business, industry, and education to improve the quality of life for the people we serve by:
• promoting instructional excellence in all program areas,
• serving the lifelong learning needs for all citizens,
• expanding and enhancing programs to meet the evolving needs of our community,
• working closely with business and industry to train a competent workforce,
• strengthening partnerships to advance the mission of the College,
• enhancing customer service to all who come our way,
• increasing the retention and success of our students,
• increasing community awareness of the programs of the College,
• infusing appropriate technologies for problem solving and enhanced program delivery,
• developing a multiculturally competent citizenry, and
• developing responsive and effective education programs.

Our Goals

1. Improve student learning and achievement by:
   • Increasing student enrollment, retention, and degree attainment
   • Expanding programs that serve high school students
   • Making more programs available through distance learning
   • Strengthening partnerships with other educational institutions
   • Emphasizing success in developmental courses

2. Pursue excellence in teaching by:
   • Employing the best instructional technologies
   • Integrating essential workplace skills into all College courses
   • Strengthening working relationships among College faculty and staff
   • Facilitating professional development opportunities for faculty and staff

3. Promote the College’s leadership role in the community by:
   • Aligning with economic development agencies to strengthen the economic vitality of the community and the local workforce
   • Increasing the community’s awareness of the College and its programs
   • Making environmental sustainability a priority for College operations, programs, and activities

Our mission . . . enriching the lives of those within our reach through education, training, and cultural activities.
On the Inside

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Pictured: Blue Ridge Community College President Molly A. Parkhill and BRCC graduate Caroline Conard
Message from the President

As I reflect on the past year at Blue Ridge Community College, I am extremely proud of all that the College has accomplished. Blue Ridge is being counted on to move our community beyond its current economic challenges by helping our students reach their fullest career potential. Blue Ridge Community College is up to the challenge—and this report illustrates many examples of how our College created success through educational opportunities for the citizens of Henderson and Transylvania Counties.

I am proud of the hard work of our students and equally grateful for the dedication of our faculty and staff as we continue to serve more than 13,000 students each year. The College could not have advanced as it has during the past year without the leadership and vision of our Board of Trustees and the support of our Foundation Board of Directors and friends of the College. Their generosity of time and resources enables us to continue to provide exceptional educational opportunities to our diverse community.

The year ahead is full of opportunity. With your continued support, we will enter it at an incredible pace.

Molly A. Parkhill, Ed.D.
President

LEADERSHIP TEAM
(currently serving)

President
Molly A. Parkhill, Ed.D.

Vice President
Instruction
Alan H. Stephenson, Ph.D.

Vice President
Finance and Operations
Rhonda K. Devan

Vice President
Economic and Workforce Development/Continuing Education
Julie G. Thompson

Vice President
Student Services
Marcia L. Stoneman

Vice President
Technology/CIO
Ernest Simons

Chief Institutional Advancement Officer/Assistant to the President
R. Chad Merrill, Ed.D.

Executive Director
BRCC Educational Foundation
Ann F. Green

BOARD OF TRUSTEES
(serving July 1, 2011 - June 30, 2012)

Appointed by the Governor
John C. McCormick, Jr., chair
Sandy Tallant
Ronnie Pepper

Appointed by Henderson County Commissioners
Bill Farrell
Chip Gould
Andrew Tate
Candler Willis

Appointed by Transylvania County Commissioners
Scott Elliott, Ed.D.
Teresa McCall

Appointed by Henderson County Board of Education
Ken Butcher
Kohlan Flynn, Ed.D., vice chair
Betty Gash
Patricia Jones

Margaret Harris
Student Government Association President
(ex-officio, non-voting)
Meeting Workforce Needs

Blue Ridge Community College is constantly reviewing student, workforce, and community needs to deliver programs where, when, and how they are needed.

Examples from the past year include:

- Secured approval to offer three new associate degree programs: Mechatronics Engineering Technology, Business Administration/Banking and Finance, and Criminal Justice/Latent Evidence
- Expanded online offerings
- Added a Young Engineers Camp for high school students
- Expanded automotive training with new courses in alternative fuels repair in a new state-of-the-art training laboratory
- Provided 68 customized training courses to 524 workers and 16 employers
- Offered 164 seminars for small business owners with 3,187 participants
- Signed articulation agreements with Wingate University, East Tennessee State University, University of Phoenix, and Western Carolina University
- Hosted 228 events in the Blue Ridge Conference Hall
- Added an off-campus Nurse Aide classroom at Goodwill Career Connections
- Awarded 648 Career Readiness Certificates to students and graduates

Spotlight: Craft Beer Manufacturers

Recognizing the arrival of a booming industry, Blue Ridge Community College has partnered with Sierra Nevada and Oskar Blues to meet the employment needs of these craft beer manufacturers moving to the College’s service area.

Blue Ridge is providing job profiling, screening, and training for Sierra Nevada and has teamed up with Oskar Blues to offer brewing classes with onsite visits to the Oskar Blues facility in Brevard.

The College’s new associate degree program—Mechatronics Engineering Technology—will train students to engage in the sophisticated automation processes that Sierra Nevada and Oskar Blues will bring to their local facilities.

The College is becoming an approved testing site for the Institute of Brewing and Distilling, an internationally recognized organization that awards credentials in the beer industry.

“We want to help these companies be successful and get the right people. These are good jobs for our citizens.”

~Julie Thompson
Vice President, Economic and Workforce Development
Pictured: Automotive Transportation Faculty Matt Rieger (right) demonstrates alternative fuels technology to student Drew Grillon.
Spotlight: Bethany Cook

Bethany Cook always seemed like a very focused and determined student; so it was no surprise that she was right at home in the Henderson County Early College High School at Blue Ridge Community College. Bethany was driven to excellence and welcomed the challenge of tackling a college curriculum while completing her secondary education requirements. She was always on the fast track to success and the possibility of a high school diploma with a college degree was all the motivation she needed to boost her efforts.

Bethany became the first graduate of Early College High School on May 11, 2012—receiving her high school diploma and an associate degree both in one day. Bethany has her sights set on a career as a research chemist and is currently enrolled at University of North Carolina at Asheville as a junior.

“The high school staff and faculty, college instructors, and college liaison do an amazing job at guiding the students through the Early College program. The small class settings, direct individual attention, and constant encouragement were exactly what I needed to stay focused and find my passion. When the time came for me to advance to the university level, I was secure with my abilities and confident that I was fully prepared to conquer all challenges.”

~Bethany Cook
Expanding High School Programs

Success in today’s global economy requires a two- or four-year degree, a certificate, or a diploma. Through North Carolina’s new initiative, Career and College Promise, qualified high school students have the opportunity to pursue these options—tuition free! The program presents a valuable chance to get a jumpstart on workplace and college preparation.

Blue Ridge offers three pathways for high school students to advance their post-high school success:

**Career Technical Education Pathway:** Leads to a certificate or diploma aligned with a high school career cluster.

**Core 44 College Transfer Pathway:** Provides up to 34 hours of tuition-free course credits toward the Core 44 program. This is an agreed-upon 44 hours of college credits that will transfer seamlessly to any NC public or participating college or university for qualified high school students. Successful students will save time and money in pursuing four-year degrees.

**Cooperative Innovative High School Program (Henderson County Early College High School):** Situated on the Henderson County Campus, Early College allows students to earn a high school diploma and an associate degree in approximately five years.

Why Blue Ridge?

There is no typical Blue Ridge Community College student. Our students are a diverse group, and they have chosen to attend Blue Ridge for many reasons:

- to earn an associate degree
- to transfer to a four-year college
- to prepare for the GED exam
- to attend Early College High School
- to keep their job skills current
- to earn a certificate
- to explore a new career
- to advance in their field
- to take courses for personal growth or interest

Curriculum Student Profile (Fall 2011)

- 58% female; 42% male
- 57% part-time; 43% full-time students
- Average student age: 27 years
- 17% ethnic minorities
- 65% Henderson County, 19% Transylvania County, 16% other counties
- 75% enrolled in career programs; 25% enrolled in transfer programs
Building Community Partnerships

Blue Ridge Community College could not have made the major strides of the past year without its many partners who support the College, promote our programs, and invest in the futures of our students.

Blue Ridge appreciates these partners, especially in the present economy. College resources are being stretched like never before as costs continue to rise, state funding shrinks, and enrollment puts increasing demands on services.

To continue to serve a population that desperately needs community college services, Blue Ridge has successfully partnered with business, government, and the community in support of the College and its mission to provide education and training to those within our reach.

Examples of these partnerships and their importance to the growth of the College include:

- Henderson County Sheriff’s Office: Joint agreement to provide comprehensive safety and patrol services by sworn officers for the Henderson County Campus.
- Goodwill Career Connections: Houses nurse aide and basic skills classrooms at its Four Seasons Boulevard location.
- Henderson County Department of Public Health: Partnered with Blue Ridge and area health care providers to host a community health fair on the Henderson County Campus.
- Wingate University: Articulation agreement that will allow Blue Ridge students to complete prerequisites for Wingate’s Pharmacy School.

Other types of partnerships that Blue Ridge Community College maintains to strengthen ties to those we serve include:

- Henderson County Public Schools
- Transylvania County Schools
- Home schools and private high schools
- Chambers of commerce
- Government officials and agencies
- Economic development entities
- Hospitals and area health care providers
- Financial aid programs
- Community action agencies
- Program advisory committees
- Alumni
- Business/industry
- Workforce training clients
- School districts
- Higher education institutions
- Public safety agencies
- Libraries
- Civic clubs

Pictured left to right: Henderson County Sheriff’s Deputies Dale Woody and Rick Stone provide security services at the College Henderson County Campus through an agreement with the Henderson County Sheriff’s Office.
Partner Spotlight: Western Carolina University

Blue Ridge Community College President Molly A. Parkhill joined with Western Carolina University (WCU) Chancellor David O. Belcher to sign an articulation agreement designed to smooth the road for students who want to earn an associate degree in accounting at Blue Ridge and then move on to work toward their bachelor’s degree in the same field at WCU.

“The new agreement provides a clear path of study for students who earn an associate degree in accounting and then enroll at WCU to begin work on their bachelor’s degree in accounting,” said David Goss, the University’s director of undergraduate advising. “By following the course of study outlined in the articulation agreements, students can easily see how their coursework will transfer, how it will apply to their bachelor’s degree program, and what courses they will have remaining to complete their bachelor’s degree,” Goss said. Students can typically obtain a bachelor’s degree in four additional semesters after completing the associate degree at Blue Ridge.

Partner Spotlight: Wingate University

Blue Ridge Community College students wanting to pursue a career in pharmacy now have a new option thanks to a partnership between the College and Wingate University.

Students who complete courses in Blue Ridge’s Associate of Science program that align with Wingate University’s pharmacy program will be able to apply to that program through the Pre-Pharmacy Pathway Program. This Pathway Program allows students to earn an associate degree from BRCC while simultaneously completing prerequisite courses for the Wingate University School of Pharmacy now expanded to Hendersonville.

Wingate University and Blue Ridge Community College view the partnership as a good way to build on the success of both schools.
Blue Ridge Community College received $200,000 grant from Golden LEAF Foundation to fund equipment for its new Mechatronics Engineering Technology Program.

Pictured: Engineering student Kenneth Keating
Spotlight: Emergency Medical Services Program

The Commission on Accreditation of Allied Health Education Programs (CAAHEP) announced this spring that it has awarded Blue Ridge Community College an initial accreditation for its Emergency Medical Technician-Paramedic program. Standards for this accreditation are established by CAAHEP and a large cross section of emergency and medical associations.

There are only five similarly accredited programs in North Carolina. The accreditation is for both the continuing education and curriculum programs at the College. It takes approximately two years to complete the Emergency Medical Technician-Paramedic program. “This accreditation gives our students an advantage since they will be eligible to take the National Registry of Emergency Medical Technicians (NREMT) test upon graduation from our program,” said Jay Alley, director of Allied Health and Emergency Services at Blue Ridge Community College.

“This is a project that Blue Ridge has been working on for the last three years,” according to Alley. In 2007, the NREMT announced that, effective 2013, only students from nationally accredited programs would be allowed to sit for their national exam. “It was in the best interest of our students and the College that we pursue this accreditation,” said Mr. Alley. “The entire process forced us to examine our program and make it even better. By achieving this accreditation, we took what was a very good program to the next level.”

There is a growing demand for paramedics in North Carolina, and Blue Ridge Community College is working to meet the need for qualified graduates. “By obtaining this accreditation, our students will be able to sit for the NREMT exams. Upon successfully completing this exam, they will be employable in North Carolina and the surrounding states of South Carolina, Tennessee, and Virginia,” said Alley.
At a Glance

Accreditation

Blue Ridge Community College is accredited by the Southern Association of College and Schools (SACS) Commission on Colleges.

Mission Statement

Our mission ... enriching the lives of those within our reach through education, training, and cultural activities.

Annual Enrollment

- 3,093 credit
- Approximately 13,000 non-credit

Faculty

- 65 full-time instructors
- 500 part-time instructors

Exceptional Value

Blue Ridge students saved $4,500 over public and $40,000 over private colleges and universities in tuition costs.

Customized Training

Blue Ridge provided 68 customized training courses to 524 workers and 16 employers last year.

Academic Programs

Associate in Arts, Associate in Fine Arts, Associate in Science, and Associate in Applied Science; certificates and diplomas

Individual Attention

Average Blue Ridge class size: 13 students

Financial Aid

More than 50% of Blue Ridge students received some type of financial assistance while attending college. Students received more than $6 million in financial aid, including grants, loans, scholarships or work-study jobs.

Locations

Two campuses: Henderson County Campus in Flat Rock and Transylvania County Campus in Brevard

Curriculum Tuition (2011-12)

North Carolina residents:
$66.50 per semester hour

Non-residents:
$258.50 per semester hour

Extracurricular Life

Blue Ridge hosts more than 20 clubs and organizations, including two honor societies.

Special Services

The College offers many free services including career planning, financial aid, job placement assistance, libraries, personal or career counseling, supportive services for individuals with disabilities, transfer assistance, tutoring, and veteran’s services.

Governance

The College is governed by a 15-member Board of Trustees appointed by the Governor, the Henderson County Commissioners, the Transylvania County Commissioners, and the Henderson County Board of Education.
Statement of Revenue and Expenses (Fiscal Year Ending June 30, 2012)

REVENUES

State Aid $10,244,328
Student Tuition and Fees 2,429,588
County Appropriations 2,399,480
Noncapital Contracts, Gifts and Grants 5,733,388
Capital Aid and Grants 1,735,310
Sales and Services 278,780
Other Revenues 77,342
Total Revenues $22,898,216

EXPENSES

Instruction $9,477,504
Research 1,670
Public Service 5,446
Academic Support 1,233,175
Student Services 1,100,478
Institutional Support 3,682,911
Operations and Maintenance 2,215,798
Student Financial Aid 3,493,258
Auxiliary Enterprises 130,628
Depreciation 1,451,554
Total Expenses $22,792,422

In 2012, Blue Ridge Community College completed a $2 million repair and renovation project to enhance energy efficiency and safety on the Henderson County Campus.
It is a tremendous privilege to serve alongside such a hard-working group of directors on the Blue Ridge Community College Educational Foundation Board. This board is fueled by knowing that the work done helps to crystallize its mission to serve the students and citizens of Henderson and Transylvania Counties.

The Educational Foundation Board is proud to aid in the achievements of many bright and promising students that come through the doors of the College. I have been both humbled and honored to serve as president, given the expertise and knowledge of those that have dedicated themselves to serving this College.

Thank you for your outstanding and continued support—and the gifts that make this effort possible. The Educational Foundation continues to expand and provide innovative solutions to address the needs of the College and the workforce we hope to develop in this community. Giving from the faculty and staff, the directors of the Educational Foundation Board, College Trustees, and the community has continued to thrive and provides a testament to the commitment our area has to education.

Through continued partnerships with local businesses and economic development entities, the collaboration and success being realized continues to have a far-reaching and positive economic impact to this region.

Again, thank you for your gifts of support.

Eric B. Cannon
The Educational Foundation, with the support of its Board, created and continues to grow a strong Community Ambassador Program (CAP) that is helping to further educate the public about the role of the College and how the Educational Foundation is a part of the vision it seeks to fulfill.

An example of the program’s impact occurred when, in spring 2012, a number of CAP graduates elected on their own to establish a Community Ambassador Scholarship Endowment Fund through the Educational Foundation.
Endowment Funds
Endowments may be established with a minimum gift of $10,000 payable in one lump sum or over a period of three years. After an endowed fund has been established, anyone can make additional contributions in any amount to the fund.

Unrestricted Endowments provide the financial stability and broad flexibility for addressing immediate priorities and new initiatives at the College.
- Joseph Oscar Bell, Jr., and Mary Kellogg Bell
- General
- Pauline Wintsch Gottier
- John C. McCormick, Jr.
- The Rindal

Program Enrichment Endowments support or enrich programs and services provided by the College. These endowments may support lecture series, symposia, arts, the Library, or unrestricted funds within a program.
- Dr. Gamil T. Arida (Arida Arts Symposium)
- James S. and Wilma M. Black (equipment, facilities, and supplies)
- Building Foundations for Student Academic Success (intervention to address reading, math, and English deficiencies)
- Cosgrove Family Library
- August E. Kehr and Mary Louise Kehr Lecture Series (horticulture and environmental science)

Faculty and Staff Support Endowments create faculty chairs, support professional development funding, and award excellence.
- Cosgrove Family Faculty Development
- Dr. Eliza B. Graue Extra Mile Award
- Dr. and Mrs. William D. Killian Outstanding Teacher Award
- Charles J. and Eleanora W. Meloun Faculty Development
- Dr. Molly A. Parkhill Staff Person of the Year Award
- Pay It Forward Endowed Chair (teaching chair)
- Dr. David W. Sink Jr. Community Service Award
- John Brooks Williams Endowed Faculty Chair (teaching chair)

Work-Study Endowments offer Blue Ridge students work opportunities at the College while pursuing their education.
- BRCC Work-Study
- Amy Duryee Courtenay Memorial Work-Study
- George Coventry Roughgarden Student Work-Study

Scholarship Endowments provide financial assistance for students at Blue Ridge Community College based on need, merit, and/or within a specific field of study.
- AAUW Brevard
- Kathryn Merrell Sinclair Ashpole
- Arthur Lockwood Beneventi Memorial
- George H. and Lillian R. Berger Fine Arts
- Blair-Santiago Family
- L. Campbell Boyd
- BRCC Unrestricted
- James E. and Jo Ann Layne Brittain
- Jenny Bee Brittain
- Community Ambassador (New)
- Ruth H. Crane
- Emma Fanny Dietrich Memorial
- Distinguished Tradesman
- Katharine Allen Dutcher Memorial
- Don and Diane Emon
- John W. Ewbank Memorial
- The Gerber Foundation
- Dr. Harvey J. Goehring, Jr., Memorial
- Barbara J. Gregory
- John and Nora A. Gregory Nursing
- Betty and Emil Hager
- Emil F. Hager
- Hendersonville Board of Realtors
- Hendersonville Four Seasons Rotary Club Memorial
- Hendersonville Lions Vision and Hearing
- Anna K. Hosmer Memorial
- Betty Joy Jones Memorial
- Dr. William D. Killian Leadership
Gene Kopf
Johnnie Landrum Memorial
Beulah Coulter Layne and Arvel Layne
Melody Lindsey Phi Theta Kappa
Lockwood Healthcare
Alice A. Lovin Endowed Nursing
James E. Lynch
Mayflora C. Major
Robert S. Manners Memorial
Thomas L. Marshall Memorial
Mattox Family
McGrady Family Environmental Science
George and Anne McGregor
George and Anne McGregor Allied Health
Ray and Judith McKenzie-Wilson
Means Sisters
Joseph H. and Barbara T. Meliski (New)
Charles J. and Eleanora W. Meloun
Charles J. and Eleanora W. Meloun GED and Adult High School
Ellen Sinclair Merrell
James Henry Merrell
Philip R. Milroy Memorial
Miracle Whip
Albert M. Moreno, Sr.
Elizabeth F. Nelson Nursing
Violet D. Nemky Nursing
Nielsen
Normac, Inc.
O’Cain Design Group
Howard H. Peckham
George W. Phillips
Randa and Emily Pinkston
Prim/Justus Endowed Nursing
Peggy Roper Ray Memorial
Susan Bacon Renson Memorial
Calvin and Louise Ritterson
Annie Lacy Roper Memorial
Edgar Newton Roper Memorial
Hubert Jerome Roper Memorial
Justin and Eula Mae Roper Memorial
Laurence Lacy and Lucy Roper, Sr., Memorial (New)
Alexander F. and Laurinda C. Schenck
Clarence and Frances Schneider
Semashko/Rotary Memorial
Andy Sink Memorial
David W. Sink Sr. and Frances Yow Sink
Corum S. Smith, Jr., and Anne C. Smith
Frank and Hazel Smith
Joe D. and Sylvia P. Spearman
R. P. “Bo” Thomas Memorial
Rose A. Vollmar Nursing
Deidre Waters Memorial
Hans and Liselotte R. Wehrheim
Anni Wilinski Horticulture
Robert and Lois Winter
Dr. Eugene M. Wittman Language and Cultural Immersion
World of Clothing Nursing
Ulysses Wynn
George C. Yehling, Jr., Memorial
A Legacy of Compassion Kathy Young
Scholarship Funds (non-endowed)

An annual scholarship may be established with a gift of $500 or more.

• Aart and Cora Van Wingerden Horticulture Technology
• AAUW Hendersonville
• Albert S. “Bert” Browning, Jr.
• American-Scandinavian Foundation Western Carolinas Associates
• Apple Country Antique Engine and Tractor Club, Inc.
• Applied Music Lessons
• AT&T
• Batra
• Benevolent, Patriotic Order of Does #258
• Bill Baxter Memorial
• Blue Ridge Center for Lifelong Learning
• Blue Ridge Literacy/Education
• BRCC Educational Foundation General
• Brevard Business and Professional Women’s Club
• Brevard Rotary Club
• Bruce Talley Memorial
• Carl and Jean Schoendorfer
• Carolina Concert Choir
• Carolina High Country Section 1103 of the American Society for Quality Education
• Carrie Roper Williamson Memorial
• Connestee Falls Student Scholarship Program
• Continuing Education
• Delta Kappa Gamma
• English Family Excellence in Automotive Systems Technology
• Eugene C. Jones Memorial
• Fred and Katharine Roper Memorial
• Garden Club of Hendersonville, Inc., Horticulture Technology
• Garden Clubs of Transylvania
• GED Graduates
• Gene Gladin Memorial
• Gloria G. Roberts Memorial
• Henderson County Master Gardener Volunteer
• Henderson County Retired School Personnel
• Herbert C. and Katherine T. Merrell
• Hope and Richard Cushman
• Human Relations Council of Henderson County
• Information Technology Professionals
• J. Daniel Furr Memorial
• Jo Anderson Memorial
• John L. Boyd
• John P. and Mary Ann Shepherd Memorial
• Joseph D. Poli Memorial
• Judy M. Babb and Scott P. Hertel
• Junior Woman’s Club of Hendersonville
• Kathleen Revel, M.D., Nursing
• Land O’Sky Garden Club
• Lewis and Kathleen Lees
• Linda M. Justus Memorial
• Linda Salido
• Louise E. Dunlap Memorial
• Margaret R. Pardee Hospital Auxiliary
• Mary Alice McCarty
• Meritor
• Milford Shaver
• National Technical Honor Society
• Ned H. Barnett Machinist
• Nurse Aide
• Opening Doors for Women
• Patsy Farmer Jones
• PEO Chapter O
• R. Hugh Lockaby Memorial
• Ray and Judith McKenzie-Wilson
• Ruby J. Feagan Memorial
• Russ and Myrna Gibbs
• Saluda School Alumni
• The Shoemaker Family
• Vanessa Y. Mintz Memorial
• Vision Henderson County
• William A. Keyser Memorial

On behalf of Henderson County Chamber of Commerce, Vanessa Y. Mintz presents an award of appreciation and a scholarship named to honor Director John L. Boyd for his commitment and dedication to the Vision Henderson County Program.
Mary K. Rappley, the recipient of the Vanessa Y. Mintz Memorial Scholarship, meets Dr. Carl and Sylvia Mintz, Vanessa’s parents.

The Hendersonville Board of Realtors established this scholarship in memory of Vanessa who, at the time of her death in February 2011, was a realtor and an outstanding community leader.
Blue Ridge Community College Educational Foundation Recognizes Excellence

At Blue Ridge Community College, employees play a significant role in our students’ lives—as teachers, advisors, and mentors. Our faculty and staff assist students in finding purpose and direction in the educational process, setting them on a path to meet their career and life goals. Each year Blue Ridge Community College Educational Foundation honors several outstanding employees for their service to the community, the College, and its students.

Debra Pressley, office administration/virtual office administration/virtual office assistant instructor, was the 2012 recipient of the prestigious Dr. and Mrs. William D. Killian Outstanding Teacher Award. Debra is exceptional in her ability to teach and inspire students. Students know she is willing to do whatever it takes to help them be successful in today’s competitive job market. She has the respect of her peers who see her as a hard-working, concerned faculty member who teaches both by action and example. Across the campus she is known as a “go-to person” who will cheerfully take on a project and see it to completion. Debra has certainly demonstrated the ability to lead and motivate her students, and she will represent the College in the statewide competition for the State Board of Community Colleges/R. J. Reynolds Excellence in Teaching Award.

Ann F. Green, executive director of the Educational Foundation, was the 2012 recipient of the Dr. Molly A. Parkhill Staff Person of the Year Award. This award, established by Dr. Parkhill last year, recognizes an employee for individual achievement and exceptional contributions including personal and professional development, service to the College, leadership, initiative, and exceptional performance. As demonstrated in her 20-year career with Blue Ridge Community College, Ann has consistently exceeded expectations and approached her job with enthusiasm and focus. For the past 12 years, as executive director of the Foundation, Ann has worked with various stakeholders, including donors, potential donors, Foundation directors, and College employees to lead the Foundation to new heights. In 1999, the net assets of the Foundation were $3.5 million; as of June 30, 2011, they amounted to $9.3 million. Today, Blue Ridge Community College Educational Foundation is ranked second among all Western North Carolina community college foundations and fourth among the 58 community college foundations in North Carolina (net assets/total full-time equivalent student ratio). As Julie Thompson, last year’s first Parkhill Award recipient, stated, “Ann possesses the vision and creativity to promote and grow this Foundation to one of the largest of its kind in this state.”

Thomas H. Gainer, Jr., adjunct mathematics instructor, is the Dr. Eliza B. Graue Extra Mile Award recipient. A former educator herself, Dr. Graue knows that many capable students would not continue their education if it were not for the support, inspiration, understanding, and encouragement provided by their teachers. Mr. Gainer’s students couldn’t agree more. He works with the master math students just as diligently as he does with students who were afraid to enroll in a math course because of their extreme
Not long ago he tutored one of his graduate math students who called him from University of North Carolina at Asheville asking for help with pre-trigonometry, which he did on his own time, off campus. He recently passed a previous math student in the hall that turned around to walk back and shake his hand. “You know,” he said, “when I came to your Math 60 class—I had a real attitude! I hated math, but you really changed me. I just want to thank you.” He takes fragile student egos and bolsters them with courage, knowledge, and the confidence to take the next step forward in their educational endeavors. This is certainly the kind of impact Dr. Graue wanted to recognize when she established this award in 1990.

Kay Houston, continuing education program assistant, is the Dr. David W. Sink Jr. Community Service Award recipient. This award, established by Dr. Sink, recognizes employees who have given exceptional service to their community unrelated to their job duties. For the past 17 years, Kay has used her vacation time to accompany the South Mountain Baptist Association on mission trips, providing disaster relief and bible study. Transformed into a clown named SuzzyQ, she has traveled all across North Carolina and to New York, Kentucky, Virginia, West Virginia, and Tennessee. As a pastor’s wife, Kay frequently mentors students’ wives at Fruitland Baptist Bible Institute. You can see why her fellow employees gave Kay a standing ovation when the award was announced.

For many years the College has promoted the importance of health in the productivity, well-being, and retention of its faculty and staff.

Joshua W. Bledsoe, communications instructor, is the Wellness Employee of the Year. He has lost 100 pounds since joining the College last fall and attributes his success to diet and exercise. He is often seen walking on campus between classes and regularly participates in activities sponsored by the College Wellness Committee. Often described as courageous, his sound methods and proven results have made him a role model for employee wellness and the continued success of Blue Ridge Community College.
Honor Roll of Donors
July 1, 2011 - June 30, 2012

President’s Circle
Gifts of $5,000 or more

Charles and Eleanor Meloun Charitable Fund
Connestee Falls Student Scholarship Program
Dollar General Literacy Foundation
Henderson County Education Foundation
Highlands Sports Car Club
Pepsi-Cola Bottling Company
The Community Foundation of Western North Carolina, Inc.
The J. Daniel Furr Memorial
Anonymous
Mrs. Betty U. Berg
Dr. and Mrs. James E. Brittain
Estate of Margery T. Escott
Ms. Barbara J. Gregory
Mr. David McAmis
Mr. and Mrs. Raven Bryan McKenzie-Wilson
Mr. and Mrs. Louis R. Santiago

Foundation Club
Gifts of $1,000 to $4,999

AAUW Hendersonville
Apple Country Antique Engine and Tractor Club, Inc.
AT&T North Carolina
Batra Scholarship Fund
Benevolent, Patriotic Order of Does #258
Brevard Rotary Foundation
Covenant Presbyterian Church, PCA
Fidelity Foundation
Garden Club of Hendersonville, Inc.
Gibbs Family Fund
Henderson County Mechanical and Electrical Association
Human Relations Council of Henderson County
Jessie M. Kerth Scholarship for Nursing Fund
Kiwanis Club of Hendersonville
Land O’Sky Garden Club
Men’s Garden Club of Asheville
Meritor, Inc.
Myrlayne Enterprises, Inc.
National Technical Honor Society
Normac, Inc.
PEO Chapter O
SunTrust Foundation
TD Bank
The Birthday Club
The Hendersonville Lions Foundation, Inc.
Van Wingerden International, Inc.
Wells Fargo Foundation
Anonymous
Ms. Corliss L. Bakanas
Mr. and Mrs. Gerald V. Baysden
Frank and Ethlyn Byrd
Mr. and Mrs. Richard H. Cushman
Mr. and Mrs. Frederick R. Garrett
Mr. and Mrs. John Gregory Jr.
Eve B. Hoover, Ph.D.
Mr. Dale E. Johnson
Ms. Lisanne Masterson
Ms. Mary Alice McCarty
Mr. John C. McCormick, Jr.
Dr. and Mrs. Earl D. Medlin
Molly and Kevin Parkhill
Mr. and Mrs. Brian D. Rose
Mr. and Mrs. Carl Schoendorfer
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Mr. and Mrs. Donald L. Shoemaker
Dr. and Mrs. Alan H. Stephenson
American-Scandinavian Foundation
Western Carolinas Associates
Blue Ridge Literacy/Education Endowment Fund
Carolina Concert Choir
Carolina High Country Section 1103 of the American Society for Quality Education Endowment Fund
Civitan Foundation
Delta Kappa Gamma Society International
Alpha Lambda Chapter
French Broad Gardeners
Henderson County Master Gardener
Henderson County Retired School Personnel
IBM International Foundation
Joseph D. Poli Memorial Fund
Junior Woman’s Club of Hendersonville
Morgan Stanley Foundation
Morrow Insurance Agency, Inc.
Murtfeldt Foundation
Paul M and Betty T Parsons Memorial Endowment Fund
Rainbow Springs, Inc.
Stuart and Carola Cohn Charitable Fund
The Duke Energy Foundation
The Macula Center of NC, Inc.
Virginia L. Gregory, DMD, LLC
Anonymous
Mr. Ken D. Adams
Mr. and Mrs. Robert “Jay” Alley
Dr. Judy M. Babb
Mr. and Mrs. Michael D. Bailey
Terry and Rita Blythe
Mr. and Mrs. Richard A. Bobb
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Mr. Scott P. Hertel
Mrs. Lisa Jones Hill
Mr. and Mrs. David N. Hutto, Jr.
Dr. Karen L. Jackson
Dr. and Mrs. Donald C. Jones
Mr. and Mrs. D. Hugh Kinsey
Mr. and Mrs. Gene Kopf
Mr. and Mrs. Larry E. Lee
Mr. Charles B. Lindsey
Ms. Olivia Martin
Dr. and Mrs. Richard W. Mears
Mr. Anthony L. Morrow
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Ms. Linda Salido
Mr. and Mrs. Charles F. Schneider
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Mrs. Marcia L. Stoneman
Ms. Ann Arida Talley
Ms. Karen A. Talley
Ms. Liselotte R. Wehrheim

Mr. and Mrs. Lemuel C. Jones, Jr.
Ms. Susan E. Jones
Kip and Roberta Keller
Dr. and Mrs. Mushtaq H. Khan
Mr. and Mrs. Lewis W. Lees
Mr. V. Rick Marshall
Mr. Tommy Oakman
Mr. and Mrs. Steven R. Orr, Jr.
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Mr. and Mrs. L. Richardson Preyer, Jr.
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Mr. Hilliard Staton
Mr. and Mrs. Andrew T. Tate
Ms. Julie Thompson
Reverend and Mrs. Lester B. Vier
Mr. Mark A. Warwick
Mr. and Mrs. Bob Williford
Mr. and Mrs. Tommy Wilson
Ms. Karen M. Workman

Blue Ridge Advocates
Gifts up to $250

Abbie Barber Fund
Asheville Savings Bank
Chevron Retirees Association
Echo Data Systems
Gomes and Company
GoodSearch
Hunter Automotive Group
James G. Kessaris, DDS, PA
John Christopher “Chris” McGee Memorial Fund
Keierleber Fund
Living Water Baptist Church
Moore’s Grove United Methodist Church

Tax Benefits

Blue Ridge Community College Educational Foundation, Inc., is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and is considered a public charity under the federal tax laws. Accordingly, gifts to the Foundation qualify for the maximum charitable deductions available by law for income, gift, and estate tax purposes and are not subject to the deduction limits applicable to gifts to private foundations.

Matching Gifts

Matching gifts can double your money. Corporations will often match employee or retiree gifts to Blue Ridge Community College Educational Foundation. Contact your human resources department to determine if your employer offers this program.
Honor Roll of Donors (continued)

Ms. Nancy V. A. Cooper
Ms. Pauline Corn
Mr. William E. Cromer
Ms. Jeanne L. Cummings
Mr. and Mrs. Robert R. Currie
Mr. Gary C. Cyphers
Mr. and Mrs. Peake A. Dana
Ms. Caryl J. Dean
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Mr. Robert F. Dunlap
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Mrs. Belinda Frantz
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Ms. Teresa O. Goldsmith
Mr. and Mrs. John B. Gould
Mr. Robert F. Greenwald
Mr. and Mrs. David B. Hadden
Ms. Lucy F. Hagan
Mrs. Geraldine M. Hambley
Mr. and Mrs. Jack Handville
Mrs. Donna J. Hastie
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Mr. Grady D. Hawkins
Ms. Sandra Heatherly
Mr. and Mrs. Irvin Heimburger
Mr. Gary C. Heisey
Mr. and Mrs. Robert C. Held
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Mr. and Mrs. Robert T. Hicks
Dr. Mary K. Hightberger
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Ms. Delores A. Hogsed
Mr. William M. Holmes, Jr.
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Mr. and Mrs. Philip C. Hosmer
Ms. Marilyn Kay Houston
Ms. Martha N. Howell
Mr. Jack Igelman
Mr. and Mrs. Steve Jarrell
Ms. Catherine B. Jenkins
Mr. and Mrs. William N. Jennings
Mr. and Mrs. Brian P. Johnson
Mr. Jerry Johnson
Ms. Patricia M. Keck
Ms. Careen Kessler
Dr. William D. Killian
Mr. Jerry Lewis King
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Mr. and Mrs. Alvin L. Lowery
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Ms. Carol Ann Lydon
Ms. Frances H. MacDonald
Ms. Patricia MacDuff
Mr. Edward Maglott
Ms. Valencia J. Mann
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Mr. Richard G. Merrell
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Ms. Sherry J. Miller
Mr. Eric A. Moody
Mrs. Glenda R. Morgan
Mr. and Mrs. James A. Murphy
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Mrs. Celeste Oppean
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Ms. Jennifer Parrack-Rogers
Mr. Ronnie W. Pepper
Mr. John L. Peterson
Ms. Inez J. Phillips
Mr. and Mrs. Frederick E. Pierce
Mr. and Mrs. Martin H. Potter
Mr. and Mrs. Jack W. Powers
Ms. Carolyn P. Prater
Mr. and Mrs. Norris W. Preyer
Mr. and Mrs. Keith Pryor
Mr. William W. Ramsey
Mr. and Mrs. Richard B. Reinhardt
Mr. Robert W. Rhodes
Mr. Matt Rieger
Mr. John M. Rivers, Jr.
Ms. Ann B. Ross
Ms. Grace M. Roy
Ms. Leanne Ruff
Ms. J. E. Schneebe
Ms. Diane M. Scott
Mr. Bradley C. Searcy
Ms. Faith S. Searcy
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Dr. and Mrs. Glenn J. Shefter
Mr. Danny W. Sherrill
Dr. David W. Sink Jr.
Mr. and Mrs. Corum S. Smith, Jr.
Mr. and Mrs. Ronald B. Sokalski
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Ms. Phyllis I. Stout
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Mr. Clyde Waters, Jr.
Mr. and Mrs. Malvern S. West
Ms. Connie P. Williams
Mr. and Mrs. Candler A. Willis, Jr.
Mr. and Mrs. John P. Winkler
Mr. Rick Wood
Mr. Steve Young
Book of Memory and In Honor Gifts

In Memory of

Mr. Joseph K. Abrell
Ms. Dawn C. Aquilina
Ms. Ella Lee Arledge
Ms. Doris Borders
Ms. Jenny Bee Brittain
Mr. Jesse M. Carter, Jr.
Mr. Glen Cason
Mr. Stewart Coleman
Mr. John W. Couto
Mrs. Lynn Marie Dejmal Danielsen
Mr. Tom Davis
Mr. Dave Denison
Mrs. Louise E. Dunlap
Mr. John Ewbank
Mr. Peter Findlay
Mr. Paul Frank Florentino
Mr. Jack Freeman
Mrs. Carley A. Gibson
Dr. Eliza B. Graue
Ms. Anna K. Hosmer
Mr. Douglas H. Jenkins
Mr. William A. Keyser
Ms. Agnes Evans Lee
Mrs. Melody Lindsey
Dr. Arsenia London
Mr. Vumani Lyman Mabunda
Mr. George Madgwick
Mrs. Cosy Marshall
Ms. Betty J. May
Dr. and Mrs. L. B. McDonald
Ms. Vanessa Y. Mintz
Mr. Clarence Morris
Mr. James Lee Morton
Ms. Sabrina F. Parrish
Ms. Mary Pavese
Ms. Evelyn Bitner Pearson
Ms. Randa Pinkston
Mr. Andrew Pologeorgis
Mr. George Pologeorgis
Mr. William N. Ponder
Ms. Candy Priest
Ms. Margaret W. Rhodes
Ms. Gloria G. Roberts
Mr. Howard Runion
Ms. Laurinda C. Schenck
Mr. Emerson P. Searcy
Mr. Bill Sessoms
Mr. Fred Shealy
Mr. and Mrs. John P. Shepherd
Mr. Skip Skoglund
Ms. Doris P. S. Stanton
Mr. Bruce Talley
Ms. Connie Vandenberg
Ms. Maureen Wahlberg
Ms. Deidre Waters
Mr. Richard Webber
Ms. Joanne S. Whitaker
Mr. A. T. Wilson
Ms. Ella Mae Winns
Mr. and Mrs. Robert S. Winter, Jr.
Ms. Dorothy Wittman

In Honor of

Mr. and Mrs. Francis A. Aguilar
Mr. and Mrs. James N. Aguilar
Dr. Judy M. Babb
Mrs. Janet Bethea
Mr. John L. Boyd
Mrs. Carol A. Carrano
Ms. Alexandra Cody
Mr. and Mrs. Steven Devico
Mr. Andrew H. Gregory
Ms. Barbara J. Gregory
Mr. and Mrs. John F. Gregory
Mr. and Mrs. John Gregory, Jr.
Mr. Matthew Gregory
Mr. Stephen R. Gregory
Dr. Virginia L. Gregory
Mr. and Mrs. Richard Henderson
Mr. Scott P. Hertel
Dawn and Skyy Schneider Hills
Mrs. Mary Kay Jennings
Dr. and Mrs. Donald C. Jones
Mr. and Mrs. Joe Kennedy
Mr. and Mrs. D. Hugh Kinsey
Mr. and Mrs. D. Hugh Kinsey, Jr.
Mr. and Mrs. Joseph H. Meliski
Mrs. Ladene Newton
Ms. Ruth Powers
Ms. Grace M. Roy
Mr. and Mrs. Charles F. Schneider
Mr. and Mrs. Corum S. Smith, Jr.
Ms. Phyllis L. Stout
Mr. Michael Thorn
Mrs. Nancy C. West
Mr. and Mrs. Michael Wilson

Remembering One of Our Own

The students of Blue Ridge Community College elected to rename their Phi Theta Kappa Scholarship the Melody Lindsey Phi Theta Kappa Scholarship Endowment Fund, in memory of an admired alumnus and a beloved Blue Ridge educator.

When Melody attended Blue Ridge as a student, she served as an active member of Phi Theta Kappa (PTK), attending meetings and volunteering with a variety of fundraisers. These fundraisers enabled PTK members to endow this scholarship. It is now extraordinarily fitting to rename it in her memory.
In-Kind Gifts

3M
Advance Auto Parts
Amszoil
AutoZone Auto Parts
B & W Auto Supply, Inc.
Belk Department Store
Bi-Lo, Inc.
Blue Ridge Community College Bookstore
Brush & Palette
Chick-fil-A of Hendersonville
Dana Off-Highway Solutions
framingsupplies.com
GameStop
Harris Teeter Food Markets
Ingles Markets, Inc.
Interstate Batteries
Kenmure Property Owners Association
Mac Tools
Matco Tools
Normac, Inc.
O’Reilly Auto Parts

Park Ridge Health
Riteway Express, Inc.
Sam’s Club
Skyland Automotive
Snap-On Tools
Sound Extreme Entertainment
The Arts Council of Henderson County, Inc.
The Deck Box
The Fresh Market
The Starving Artist
Thermo Fisher Scientific
Van Wingerden International, Inc.
Wal-Mart
Ward’s Auto Supply
Anonymous
Mr. Alva H. Anders
Ms. Marian Baldwin
Mr. Ken Blackwell
Mr. William E. Blyler
Mr. and Mrs. Steve Breckheimer
Mr. Murray Bundy
Mr. and Mrs. William A. Byrd
Ms. Emilee Cantieri
Ms. Pride Carson
Mr. Omar Cruz
Ms. Heidi Culbertson
Mr. David H. Davis
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Ms. Martha N. Howell
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Mr. V. Rick Marshall
Dr. Thomas G. McCain
Mr. and Mrs. Raven Bryan McKenzie-Wilson
Mr. Cletis McMillan
Mr. William W. Ramsey
Mrs. Ramona Rogers
Mr. and Mrs. Jim Scoville
Mr. and Mrs. Sidney Williams
# Statement of Financial Position

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2011</th>
<th>Statement of Financial Position</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
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<td>June 30, 2012 and 2011</td>
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<tr>
<td><strong>Current assets:</strong></td>
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<tr>
<td>Cash and equivalents</td>
<td>$487,006</td>
<td>$763,100</td>
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<tr>
<td>Promises to give</td>
<td>31,020</td>
<td>34,656</td>
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<tr>
<td>Other receivables</td>
<td>13,738</td>
<td>624</td>
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<tr>
<td>Asset available-for-sale</td>
<td>531,764</td>
<td>800,830</td>
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<tr>
<td><strong>Total current assets</strong></td>
<td>$531,764</td>
<td>$800,830</td>
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<tr>
<td>Investments</td>
<td>8,366,391</td>
<td>8,529,418</td>
<td></td>
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<tr>
<td><strong>Total assets</strong></td>
<td>$8,898,155</td>
<td>$9,330,248</td>
<td></td>
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<tr>
<td><strong>Liabilities and Net Assets</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Current Liabilities:</strong></td>
<td></td>
<td></td>
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<tr>
<td>Accounts Payable</td>
<td>$1,725</td>
<td>$691</td>
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<tr>
<td>Unrestricted</td>
<td></td>
<td></td>
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<tr>
<td>Undesignated</td>
<td>771,249</td>
<td>875,455</td>
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<tr>
<td>Board-designated</td>
<td>21,242</td>
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<tr>
<td><strong>Total unrestricted</strong></td>
<td>792,491</td>
<td>875,455</td>
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<tr>
<td>Temporarily restricted</td>
<td>1,082,412</td>
<td>1,553,316</td>
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<tr>
<td>Permanently restricted</td>
<td>7,021,527</td>
<td>6,900,786</td>
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</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td>8,896,430</td>
<td>9,329,557</td>
<td></td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td>$8,898,155</td>
<td>$9,330,248</td>
<td></td>
</tr>
<tr>
<td><strong>Public Support and Revenues</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$610,417</td>
<td>$911,599</td>
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<tr>
<td>Interest and dividends</td>
<td>128,702</td>
<td>135,871</td>
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<tr>
<td>Net realized and unrealized gains (losses) on investments</td>
<td>(149,236)</td>
<td>1,368,273</td>
<td></td>
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<tr>
<td>Other</td>
<td>8,483</td>
<td>2,275</td>
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<tr>
<td><strong>Total public support and revenues</strong></td>
<td>598,366</td>
<td>2,418,018</td>
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<tr>
<td><strong>Expenses</strong></td>
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<td></td>
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</tr>
<tr>
<td>Program services:</td>
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<td></td>
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</tr>
<tr>
<td>Scholarship awards</td>
<td>272,990</td>
<td>226,897</td>
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</tr>
<tr>
<td>Other student financial assistance</td>
<td>58,672</td>
<td>52,544</td>
<td></td>
</tr>
<tr>
<td>Other awards</td>
<td>555,682</td>
<td>277,272</td>
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<tr>
<td>Other program services</td>
<td>5,250</td>
<td>172</td>
<td></td>
</tr>
<tr>
<td><strong>Total program services</strong></td>
<td>892,594</td>
<td>556,685</td>
<td></td>
</tr>
<tr>
<td>Supporting services</td>
<td>138,899</td>
<td>133,688</td>
<td></td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>1,031,493</td>
<td>690,573</td>
<td></td>
</tr>
<tr>
<td><strong>Increase (decrease) in net assets</strong></td>
<td>(433,127)</td>
<td>1,727,445</td>
<td></td>
</tr>
<tr>
<td><strong>Net assets at beginning of year</strong></td>
<td>9,329,557</td>
<td>7,602,112</td>
<td></td>
</tr>
<tr>
<td><strong>Net assets at end of year</strong></td>
<td>$8,896,430</td>
<td>$9,329,557</td>
<td></td>
</tr>
</tbody>
</table>

A complete copy of these statements is available upon request.

Audited by: Carter, P.C.

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**Duke Energy Grant**

Foundation for the Carolinas awarded Blue Ridge Community College Educational Foundation a $205,000 grant from Duke Energy to be used to upgrade both Continuing Education and curriculum training programs in advanced manufacturing.

Duke Energy has recognized that even though the Carolinas have top-rated community and technical college systems, budgetary constraints present a challenge for them. Duke Energy’s Community and Technical College Grant Program provides a financial boost that helps enable college systems to extend their expertise, to provide rewarding opportunities for students, and ultimately, to help revitalize manufacturing in the Carolinas.
Who We Are

Blue Ridge Community College Educational Foundation is an independent entity that exists to support the fundraising priorities of Blue Ridge Community College and provides a high level of accountability to its donors. Under the direction of its volunteer Board of Directors, the Foundation provides philanthropic leadership and support aimed at helping Blue Ridge Community College accomplish its mission.

Our Mission

The mission of Blue Ridge Community College Educational Foundation is to aid, strengthen, and further in every proper and useful way the work and services of Blue Ridge Community College and to provide broader educational opportunities to its students, staff, faculty, and to the residents of Henderson and Transylvania Counties.
Types of Funds

**Unrestricted Funds**  Donors who give an unrestricted gift build maximum versatility into their charitable giving. These resources are most useful to Blue Ridge on a daily basis in response to changing needs and opportunities. Donors entrust the Board of Directors to select the most appropriate allocations.

**Restricted Funds**  A gift may be restricted for a program of study (curriculum or continuing education), library and classroom resources, faculty development, lecture series, opportunities in the arts, innovative grant possibilities, and more.

**Scholarship Funds**  Scholarship funds assist individuals pursuing educational goals and recognize individual excellence. Donors may specify the criteria for scholarship awards.

**Endowment Funds**  Choosing to endow your gift with Blue Ridge Community College Educational Foundation ensures ongoing annual support in perpetuity. This is made possible through income generated annually from your investment of $10,000 or greater. The minimum donation of $10,000 to establish an endowed fund may be paid in one lump sum or over a period of three years.

How To Give

**Gifts of Cash**  If you itemize, your outright gifts of cash are fully deductible for federal income tax purposes up to 50% of your adjusted gross income. If you exceed this limitation, the excess may be carried forward for tax purposes for up to five years.

**Gifts of Stock**  Donors giving long-term appreciated stock avoid paying capital gains tax on the increased value of the stock and receive a tax deduction for the full fair market value of the stock gift. Such gifts may be deducted up to 30% of your adjusted gross income, with a five-year carry forward.

**Gifts of Real Estate**  If you have owned your home, a vacation home, or a farm for many years, a charitable gift of that real estate may have many tax advantages. If the property is given to Blue Ridge Community College Educational Foundation, donors avoid capital gains tax and realize a charitable deduction for the full fair market value of the real estate.

**Gifts of Life Insurance**  If you own a life insurance policy that is no longer needed, you can make a tax-deductible gift of the policy to Blue Ridge Community College Educational Foundation by naming the Foundation as both the owner and beneficiary of the policy.

**Planned and Life Income Gifts**  Please see the next pages to learn about the benefits to you and Blue Ridge Community College Educational Foundation from planned and life income gifts.
## Planned and Life Income Gifts . . . Leaving a Legacy

<table>
<thead>
<tr>
<th>Planned and Life Income Gifts</th>
<th>Benefits to Donors</th>
<th>Benefits to Foundation</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BEQUEST</strong></td>
<td>You retain control over the property during your lifetime.</td>
<td>Blue Ridge Community College Educational Foundation receives the gift upon your death.</td>
</tr>
<tr>
<td>You specify a gift in your will or revocable trust to be effective upon your death.</td>
<td>Gifts may be defined as a specific dollar amount, as a specific asset, or as all or a portion of your residuary estate.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An estate tax deduction is permitted for the gift.</td>
<td></td>
</tr>
<tr>
<td><strong>CHARITABLE REMAINDER TRUST</strong></td>
<td>You may provide an income stream for yourself or your family members for life or a period of years.</td>
<td>BRCC Educational Foundation receives the remaining trust assets upon the death of the income beneficiary or the expiration of the term of years.</td>
</tr>
<tr>
<td>You create an irrevocable trust during your lifetime, or upon your death, and transfer assets to the trust.</td>
<td>If you create the trust during your lifetime, you may claim an income tax deduction in the year the trust is created for a portion of the gift.</td>
<td></td>
</tr>
<tr>
<td>You may designate one or more income beneficiaries (including yourself) to receive a fixed dollar amount (annuity) or a fixed percentage of the trust assets (unitrust) each year in annual or more frequent installments.</td>
<td>The trust is tax-exempt, so all proceeds from the sale of the assets contributed to the trust may be invested without reduction for capital gains taxes.</td>
<td></td>
</tr>
<tr>
<td>The annuity or unitrust may be paid for a period of years or for the lifetimes of the income beneficiaries. Following the death of the income beneficiaries or the expiration of the term of years, the remaining trust assets pass to BRCC Educational Foundation.</td>
<td>Annuity or unitrust payments received by the income beneficiaries are generally taxable as a blend of ordinary income, qualified dividends, and capital gains, depending on the character of the income earned by the trust.</td>
<td></td>
</tr>
<tr>
<td><strong>RETIREMENT PLANS (GIFTS AT DEATH)</strong></td>
<td>You control the IRA until your death and may revoke the beneficiary designation at any time.</td>
<td>Upon your death, BRCC Educational Foundation receives the designated portion of the IRA free of estate and income taxes.</td>
</tr>
<tr>
<td>You designate BRCC Educational Foundation as the beneficiary of all or a portion of your IRA or other qualified retirement plan.</td>
<td>The portion of your IRA passing to Blue Ridge Community College Educational Foundation qualifies for an estate tax charitable deduction.</td>
<td></td>
</tr>
<tr>
<td>Planned and Life Income Gifts</td>
<td>Benefits to Donors</td>
<td>Benefits to Foundation</td>
</tr>
<tr>
<td>------------------------------</td>
<td>--------------------</td>
<td>------------------------</td>
</tr>
</tbody>
</table>
| **CHARITABLE LEAD TRUST**    | The trust may be structured so that the trust assets revert to you or your estate after the charitable term. This would allow you to receive an income tax deduction for the value of the charitable interest in the year the trust is created, even though the payments to BRCC Educational Foundation are spread over a number of years.  
   The trust may be structured so that the trust assets pass to your children, grandchildren, or other family members after the charitable term. In this case, in the year the trust is created you would receive an estate or gift tax deduction (but no income tax deduction) for the value of the charitable interest, which would reduce the value of the remainder interest passing to family members for estate and gift tax purposes.  
   With careful drafting, the trust may be structured to give you both an income tax and an estate/gift tax deduction in the year the trust is created. | BRCC Educational Foundation receives the benefit of the annuity or unitrust payment during the charitable term. |
| **LIFE INSURANCE**           | You may be entitled to an income tax deduction in the year of the gift if ownership of the policy is transferred to BRCC Educational Foundation. | BRCC Educational Foundation may cash in the policy and receive the cash surrender value, if any, or hold the policy until death and receive the proceeds. |

You create an irrevocable trust during your lifetime, or upon your death, and transfer assets to the trust. You may designate BRCC Educational Foundation to receive a fixed dollar amount (annuity) or a fixed percentage of the trust assets (unitrust) each year in annual or more frequent installments.

The annuity or unitrust may be paid for a period of years or for the lifetime of an individual (the “charitable term”). Following the expiration of the charitable term, the remaining trust assets pass to your family members or to other named beneficiaries.

BRCC Educational Foundation receives the benefit of the annuity or unitrust payment during the charitable term.
Giving through Living Memorials
Honoring loved ones through charitable gifts is an especially meaningful act of paying tribute to someone special while assuring that worthwhile values continue to influence the world around us. Memorial and tribute gifts are one way to thoughtfully remember family members and friends who have been such a vital part of your life.

Gifts for every “occasion”
Gifts made in honor of family and friends on a birthday, wedding, anniversary, or at times such as Mother’s Day or Father’s Day; at the birth of a child or a grandchild; or other special occasions can be gifts of love that show how much you care.

Gifts this holiday season
At this time of the year, honor or remember a loved one, family member, friend, health care provider, colleague, or client by providing educational opportunities through a donation to Blue Ridge Community College Educational Foundation.

GIVING CHOICES
☒ My Gift is a Special Occasion Contribution
☐ Birthday ☐ Wedding ☐ Anniversary ☐ Other ________________________
☒ My Gift is a Holiday Contribution
Honor or remember a loved one, family member, friend, colleague, client, or health care provider with a donation. When you make a special occasion or holiday contribution, Blue Ridge Community College Educational Foundation will send a customized gift card directly to the individual or family you are honoring or remembering.

Send Gift Card to: Name_____________________________________________________
Address____________________________________   City _____________________________  State _______   Zip ________

Please identify gift type:
☐ In memory of _________________________________ ☐ In honor of _________________________________
☐ My Gift is a Personal Contribution

METHOD OF PAYMENT
☒ My Gift of $__________ is enclosed. Please make check payable to Blue Ridge Community College Educational Foundation.
☒ Pledge of $__________, I shall pay said pledge in _____ installments of $__________ each.
☒ Monthly ☐ Quarterly ☐ Semi-Annually ☐ Annually beginning on ______/_____/______

Signature ____________________________________________________

☒ I wish my gift to remain anonymous.
☒ My employer, ________________________________, will match my gift. ☐ Form enclosed ☐ Company notified

My Name_____________________________________________________
Address______________________________________________________  City __________________________________
State _______   Zip _________ Phone (          ) ________________________    E-mail _________________________________
Blue Ridge Community College

Our mission . . . enriching the lives of those within our reach through education, training, and cultural activities.

Henderson County Campus
180 West Campus Drive
Flat Rock, North Carolina 28731
(828) 694-1700

Transylvania County Campus
45 Oak Park Drive
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About this report
This annual report is produced by Blue Ridge Community College and Blue Ridge Community College Educational Foundation.
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