From the President

In 2016, I informed the faculty, staff, and Board of Trustees that I plan to retire at the end of my contract in June 2017. This allows ample time to create a transition plan. As you are reviewing this report of our accomplishments in 2014-16, the College is conducting a national search for the next president.

It is the “people” who truly represent the essence of what an institution is and Blue Ridge is no exception. Over the years, I have come to know and respect the faculty and staff who serve. I will be forever grateful for all the ways they have given to our students and our College.

We can take pride in our continued quest for academic excellence and service to students. Collectively our accomplishments are many.

Thank you from the bottom of my heart for all that you have contributed to Blue Ridge Community College. You continue to make Blue Ridge Community College a high quality place that engages minds, young and not-so-young, in the quest to continue to grow personally and professionally.

With deepest gratitude,

Molly C. Parkhill

Pictured right: Dr. Parkhill addresses more than 300 attendees at the recent opening of the Health Sciences Center.

Pictured below: Dr. Parkhill congratulates BRCC graduate Mallory Taylor at the December 2016 commencement ceremony.
New Transfer Program Adds Options for Engineering Students

Blue Ridge Community College added a new transfer program for students interested in completing a bachelor’s degree in engineering. This degree is designed to meet prerequisite requirements and prevent students from having to take additional courses upon transferring to a four-year college or university. An articulation agreement developed by Engineering Pathways, a joint project of the North Carolina Community College System and the University of North Carolina, allows students who earn the associate degree in engineering to seamlessly transfer to a four-year school in North Carolina such as Western Carolina University and University of North Carolina — Charlotte.

Blue Ridge Community College Partners with A-B Tech through NSF Grant to Increase Skilled Workers

Blue Ridge Community College is partnering with Asheville-Buncombe Technical Community College to improve technician training and increase the number of skilled workers in science, technology, engineering, and mathematics (STEM) priority areas through a grant from the National Science Foundation.

The grant will fund gender equity and problem-based learning training for community college instructors and public school educators, a Women in Technology Ambassador program, professional development opportunities, and marketing efforts.

Blue Ridge seeks to increase the percentage of female students who enroll in its engineering programs by 15 percent per year and to increase the fall-to-fall retention rate of the female students. The effort builds upon the results of a previously funded NSF pilot project at A-B Tech that evaluated strategies to retain more female college students in two-year technician preparation programs.

“There is a critical shortage of skilled workers in Technology and Engineering jobs. Increasing female enrollment and persistence in these programs will address this regional problem,” said Sharon Suess, Blue Ridge Lead Engineering Technology Instructor, Pay It Forward Endowed Chair.

Community members and College faculty, students, and staff celebrate the official opening of the Brewing Lab. Equipment for the lab was funded by Duke Energy Community College Grant Program.
The North Carolina Community College System (NCCCS) recently announced the results of its accountability measures to gauge student success and Blue Ridge Community College performs at the top when compared to other community colleges across the state. The Performance Measures for Student Success Report is a result of SuccessNC, NC Community Colleges’ strategic plan. The measures were developed in 2012 by a committee comprised of college leadership, faculty and staff from across the state with various areas of expertise and insight, and were enacted into law by the General Assembly. BRCC President Molly A. Parkhill served as co-chair of the committee with Pitt Community College President Dennis Massey.

Out of 58 community colleges, Blue Ridge Community College ranked in the top ten for GED Passing Rate and the top 15 for Curriculum Student Completion. Both of these measures exceeded the excellence level established by North Carolina Community College System. Blue Ridge scored above the state average in three of the other measures and did not fall below the baseline on any measure.

Blue Ridge Community College President Molly A. Parkhill commended the faculty and staff when the results were released by NCCCS, “The results of this report provide evidence that Blue Ridge Community College is one of the top-performing community colleges in the state of North Carolina. These ratings assure our students that the training and education they receive from us meets, and in some cases, exceeds the highest standards.”

Career and College Promise Program Paves Way for High School Student’s Success

Amanda’s Story

Amanda Hilliard started attending Blue Ridge as a junior in high school. She was determined to get a head start on the prerequisites needed for her first and second year of college. “When I go to college in the fall I will be able to jump head first in actual degree seeking classes,” Amanda told us. Amanda is a high school graduate now and studies English Education and Spanish at Western Carolina University.

“The amount of classes at BRCC really surprised me,” said Amanda. “I was shocked at the selection they had. Anything I wanted to take that would help me on my course, I could.”

Not only did Amanda have the chance to get a head start on college, she was able to do it all tuition free. Career and College Promise eases students into the major transition of college without all the distractions or the considerable price tag. “Not only does it prepare you for the college experience, but it will also save you money and time. Because of this program I will now graduate from Western Carolina University in three years,” Amanda remarked.

It’s not just the monetary value that students and parents notice, it’s the incredible opportunity to be in a college classroom with expert professors who will prepare students for whatever comes next in their journey. “Taking classes has also given me experience with different professors, ways of teaching, and test taking. The classes have prepared me for what lectures and labs will be like in college,” said Amanda. “I think that’s really valuable information that students don’t get in high school.”
Student Leaders Celebrate Community College Day at the General Assembly

Students from community colleges across North Carolina visited the General Assembly in 2015 to voice their support for raising instructor pay, funding community colleges for year-round instruction and maintaining affordable tuition rates.

“The affordability and the quality at Blue Ridge Community College is paving the way for my success,” says Priya Balakrishnan, a student at Blue Ridge Community College and past president for N4CSGA. “Instructors go above and beyond to ensure that their students have everything they need to enter the workforce or transfer to a university.”

Blue Ridge Community College students Renee Martinez, Alex Aiken, Eric Maloney, Carolyn Cullen, Jennifer Piper Rollins, Priya Balakrishnan and Elizabeth Mallard attended Community College Day. During the visit, they attended a meeting of the N.C. House’s Education – Community Colleges Committee and were formally recognized by both chambers. Blue Ridge students met with Senator Tom Apodaca, Representative Chris Whitmire, and Representative Chuck McGrady.

The N4CSGA is a student-led organization that represents all student government organizations within the North Carolina Community College System.

Destiny Davis Places High in National Conference

Students in the Phi Beta Lambda chapter competed at the Phi Beta Lambda National Conference in Chicago and returned with a national winner, Crystal “Destiny” Davis (pictured), who took fourth place in Computer Applications. The students competed against more than 2,000 other college students representing state chapters around the nation from both two-year and four-year institutions.

SkillsUSA Club Competes at State Conference

The SkillsUSA Club students (pictured below) participated in the 2015 North Carolina State Conference. There were approximately 2,000 students in attendance for the competitions from community colleges and high schools across North Carolina. This was the first competition for most of the students and we are pleased to announce that Jeremy Stamey placed second in post-secondary Technical Drafting. Our students represented Blue Ridge Community College in an exceptional, professional manner.
Blue Ridge Student Leaders Recognized for Academic Excellence

Rachel Quinn and Shanita Jackson, Blue Ridge Community College students, were among 58 outstanding students honored by North Carolina’s Community Colleges for academic excellence.

Rachel’s Story

One of the hardest choices in life is choosing which college to attend. I could have gone to any college, but I started looking at community colleges for financial reasons. When I finally decided on Blue Ridge Community College (BRCC) and took my first tour, I quickly fell in love with the school. There are walking trails everywhere, and the classroom sizes are perfect for learning. Also, my instructors made it a point to get to know me rather than seeing me as a number on a class roster. As I started my second year at BRCC, I decided to become more involved. I joined SGA as Vice President, became a school ambassador, and was appointed to the position of Special Populations Chair on the N4CSGA Executive Board. I have learned invaluable life skills from these activities such as networking, communication, multi-tasking, and flexibility that will help me greatly at a four-year university and in my chosen career as an archaeologist.

I have had so many wonderful opportunities made available to me during my time at BRCC, and I have had many wonderful instructors. I will always treasure my time here.

Shanita’s Story

Aside from my mother, education has been the only constant in my life. My mother and I were homeless for a year. I began my senior year in high school living out of a motel. I walked to restaurants to turn in homework assignments. I sacrificed. I cried. I hid my depression in an attempt to be strong for my mother.

But poverty has a way of developing into hopelessness and, like any homeless teenager, I grew weary. It wasn’t until two former English teachers surprised me at a poetry slam that I shook off that weariness. In middle school, these teachers encouraged me to apply to the Early College program via Blue Ridge Community College. Seeing the two reminded me of how much others believed in me and why, in return, I should believe in myself.

I’m sure that these teachers, as well as all of my instructors, don’t understand the impact they’ve had on my life. They’ve consistently given me something to fight for. Because of the staff at Early College, I have a home. Because of the staff at Blue Ridge, I have a future. Despite the unfortunate conventions of life, I will graduate with my associate degree.
BRCC Receives Golden LEAF Grant to Fund Simulation Labs for Health Sciences Center

The Golden LEAF Foundation awarded Blue Ridge Community College (BRCC) a $1,087,500 grant to provide students, the community and the region with state-of-the-art equipment for health care education and training.

The Golden LEAF grant will equip healthcare training facilities at the new Health Sciences Center with surgical and mannequin-based simulations, providing realistic hospital and healthcare experiences through a high-fidelity simulation lab. The Health Sciences Center, located adjacent to Pardee Hospital, is a unique partnership between Blue Ridge Community College, Wingate University, Pardee Hospital, the City of Hendersonville, and Henderson County. In a historical move, Blue Ridge Community College relocated its Associate Degree Nursing, Surgical Technology degree and diploma, Nurse Aide I and II certification, Medical Assisting, and Phlebotomy certification programs to the Health Sciences Center.

"Golden LEAF is proud to support this important health training initiative at the Health Sciences Center," said Golden LEAF Foundation President Dan Gerlach. "This meets the needs of local employers and reaches students at all levels of education. We are proud to be part of it."

"Blue Ridge Community College is excited to provide the community and the region with highly trained, highly skilled health care workers through this new facility," added Molly A. Parkhill, BRCC President. "The Golden LEAF grant will enable us to establish state-of-the art simulation labs for health care training. It is truly an investment in our future and in future generations of students in our area."

"This is wonderful news for Blue Ridge Community College, Wingate University, Pardee Hospital, the City of Hendersonville, and Henderson County. The funding of the high-fidelity simulation lab has the potential to offer several opportunities for interdisciplinary education for all of us in the new Health Sciences Center," remarked Kurt A. Wargo, Wingate University Regional Dean.

Henderson County Manager Steve Wyatt added, "I am gratified to see the state recognize the unique enterprise that we are creating in our community."

"We are pleased to welcome the high-fidelity patient simulation lab to the new Health Sciences Center on the Pardee Hospital campus," said James M. Kirby, II, president and CEO of Pardee Hospital. "This lab will give allied health students the hands-on, real-life experience they need to be successful in their chosen career fields. We look forward to seeing excellent learning opportunities and real-world applications for our community’s students once this lab is complete."

The new Health Sciences Center, a $30 million, 100,000-square-foot building housing Pardee’s new Comprehensive Cancer Center and health care classrooms, as well as labs for Wingate University and Blue Ridge Community College, opened in August 2016.
Blue Ridge Community College

Blue Ridge Hosts Mass Violence Scenario Training

Area law enforcement and rescue personnel took part in “Mass Violence and Active Shooter Scenario Training” at Blue Ridge Community College in 2016.

The purpose of the exercise was to provide emergency response training for mass violence incidents and the opportunity for law enforcement, fire, rescue, emergency medical services and facility staff to respond to and face the challenges of this type incident. It familiarized agencies with their emergency response plans and how they operate when put through a simulated training incident involving numerous responding agencies. The scenario consisted of a mass violence incident in which an active shooter entered a populated building, causing mass causalities.

The training also included command staff of the involved agencies to provide them with a training opportunity in the management and command of equipment and personnel. More than 80 area law enforcement, fire, EMS and rescue squad personnel participated in the daylong event, including college staff members, who acted as role players.

Faculty and Staff Train for Active Shooter Incident

More than 150 Blue Ridge Community College faculty and staff completed SAFE training (pictured right) during 2016. This hands-on training allows faculty and staff to learn how to best handle an active shooter situation on campus.

BRCC Chief of Police Daran Dodd led the training to better prepare the campus for an active shooter situation and to raise awareness of behaviors that represent pre-incident indicators and characteristics of active shooters. Dodd said, “Because active shooter situations are often over before law enforcement arrives on the scene, standard evacuation procedures and lock-down protocols may not apply. Faculty and staff must be prepared both mentally and physically to deal with an active shooter situation.”

College Police Department

In 2015, Blue Ridge Community College formed its first police department. Led by Police Chief Daran Dodd, the Police Department has three full-time police officers and several part-time officers and security personnel who provide services at the Henderson County Campus, Transylvania County Campus, and the Health Sciences Center. The formation of the Police Department provides cost savings to the College and a centralized approach to campus safety and security.

Pictured: Police Officer Matt Lawson, Chief of Police Daran Dodd, and Police Officer Chris Sellars.
NC Voters Approve $350 Million for NC Community Colleges

Much-Needed Construction, Repair and Renovation to Begin at all 58 Colleges

North Carolina voters approved last year’s $2 billion bond referendum with nearly two-thirds supporting the infrastructure projects, including $350 million designated for North Carolina’s 58 community colleges. The vote marks the initial step in the first major infusion of capital funds for the community colleges since 2000.

“Our voters understood the need to train our state’s citizens in the same high-tech, high-quality facilities that they will encounter in the workplace,” said Jim Rose, a member of the State Board of Community Colleges and co-chair of the Connect NC Committee. “They demonstrated statewide support for the work of our colleges, and for that, we are grateful.”

The amount of funding designated for each college was established by the General Assembly using a formula that looked at the age of the college’s facilities as well as the economic distress of each college’s service area.

Blue Ridge Community College will receive more than $2.9 million to fund the following projects:

Henderson County Campus

- Renovation of Arts and Sciences Building for a second chemistry lab.
- Expansion of the Spearman Building (pictured right) for advanced manufacturing and automotive systems technology.
- Establishment of a One Stop Center for visitors and prospective students through renovation of the student services’ offices, lobby areas, and waiting areas in the Sink Building.

Transylvania County Campus

- Addition to the east wing of the Straus Building to house NCWorks Center.
- Installation of LED lights in classrooms throughout the campus.
- Replacement of roof drains and side access hatches.
- Installation of air lock to east wing entrance to Straus Building.
Blue Ridge Community College Sets Priority Goals for Student Success

College Joins Achieving the Dream Network of Colleges

Blue Ridge Community College is one of 16 community and technical colleges selected in 2015 into the Achieving the Dream National Reform Network. Achieving the Dream, Inc. is a national nonprofit leading the nation’s most comprehensive non-governmental reform network for student success in higher education history. The Achieving the Dream National Reform Network, including more than 200 institutions, more than 100 coaches and advisors, and 15 state policy teams - working throughout 35 states and the District of Columbia - helps more than 4 million community college students have a better chance of realizing greater economic opportunity and achieving their dreams.

As an Achieving the Dream Institution, Blue Ridge Community College combines the resources of this partnership and our strategic plan to focus the College on measurable outcomes for the success of our students. “We want to ensure that every student has the opportunity to build a better future,” said Blue Ridge Community College President Dr. Molly A. Parkhill.

<table>
<thead>
<tr>
<th><strong>Student Success Priority Goals</strong></th>
<th><strong>Admissions</strong></th>
<th><strong>First Year</strong></th>
<th><strong>Academic/Goal Completion</strong></th>
</tr>
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<tbody>
<tr>
<td><strong>Communication</strong></td>
<td>Create a more informed campus community</td>
<td></td>
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<tr>
<td><strong>Connection</strong></td>
<td>Provide ongoing opportunities for students to get connected to campus and faculty and staff</td>
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<tr>
<td><strong>Advising</strong></td>
<td>Improve current advising model and increase training for advisors</td>
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<tr>
<td><strong>Course Offerings</strong></td>
<td>Improve course offerings in order to better meet the needs of all of our students</td>
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<tr>
<td><strong>Academic Support</strong></td>
<td>Provide increased academic support for instructors and students in online and low success rate courses</td>
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<tr>
<td><strong>Early Alert</strong></td>
<td>Institute an early alert system to identify and intervene with students who are exhibiting at risk behaviors</td>
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</table>
Blue Ridge Community College Educational Foundation Recognizes Faculty and Staff Excellence

At Blue Ridge Community College, employees play a significant role in our students’ lives—as teachers, advisors, and mentors. Our faculty and staff assist students in finding purpose and direction in the educational process, setting them on a path to meet their career and life goals. Each year Blue Ridge Community College Educational Foundation honors several outstanding employees for their service to the community, the College, and its students.

Dr. and Mrs. William D. Killian Outstanding Teacher Award

Elaine Hamrick Thompson received the 2015 Dr. and Mrs. William D. Killian Outstanding Teacher Award for her commitment to teaching excellence. Thompson has served in various roles at the College since 1992 and currently serves as Criminal Justice Technology Instructor. Nominated and chosen by her peers, she was cited for her student-focused approach to teaching and her long-time commitment to encouraging and motivating all students to do their very best.

Nominated and chosen by fellow faculty members, the 2016 Dr. and Mrs. William D. Killian Outstanding Teacher Award was presented to Early Childhood/School-Age Education Instructor Brenda Blackburn for her commitment to teaching excellence. Her students benefit from her dedication to always helping them understand. Her positive attitude and enthusiastic spirit contribute to motivated students and lifelong learners. On her own time, Brenda regularly hosts informational and advising sessions for students and their family members. Her leadership was vital in organizing both an advising fair and an adjunct instructor informational lunch for the Business and Service Careers Department. Her efforts were instrumental in the College receiving the National Association for the Education of Young Children accreditation, and she was recognized at the state level to serve as part of the team that developed a guide to help other institutions in the community college system gain this accreditation. In addition, Brenda has also served on the President’s Council, as Vice-Chair of the Faculty Council, the Program Review Committee, and the Professional Development Committee.

Dr. Molly A. Parkhill Staff Person of the Year Award

Gary Heisey received the 2015 Dr. Molly A. Parkhill Staff Person of the Year Award for his individual achievement and exceptional contributions to Blue Ridge Community College. As Small Business Center Director, Heisey was recognized for his work with area small business throughout Henderson and Transylvania Counties. Through his leadership, the Small Business Center at Blue Ridge Community College held 175 entrepreneurship events last year, as well as counseling and other one-on-one support activities for business owners. These activities and other performance-based measures have ranked the College’s Small Business Center fifth in the state out of 58 community colleges. In 2016, Heisey was named North Carolina Community College System Staff Person of the Year.

The 2016 Dr. Molly A. Parkhill Staff Person of the Year Award recognized Director, Corporate Customized Training Shanda Bedoian for her innovative trainings and strategic partnerships. Over the last three years, Shanda doubled the number of trainings organized and expanded the workforce of companies like BorgWarner, Continental, Meritor, and SELEE Corporation. She has been instrumental in assisting companies new to the area like Elkamet and Sierra Nevada. With many area companies requesting job profiling, Shanda trained to become an official ACT WorkKeys Profiler, adding value to the College’s business services. Through her
collaboration with Henderson County Public Schools and the College’s Applied Technology Department, she has designed and implemented several successful programs offered by the College for high school students - Camp TechHead for students interested in technical careers and a Young Engineers Camp.

**Dr. Eliza B. Graue Extra Mile Award.**

Dr. Vicki H. Audia received the 2015 Dr. Eliza B. Graue Extra Mile Award. The Graue Award commends an instructor who has in some special way touched the lives of students at Blue Ridge Community College. Dr. Audia, Chemistry Instructor, was nominated by her students for her no-nonsense approach coupled with a compassion and strong desire to see Blue Ridge students succeed in the classroom and beyond.

Human Resources Development Instructor Stacy Hill was named the 2016 Dr. Eliza B. Graue Extra Mile Award recipient for her dedicated investment in the lives of students at Blue Ridge Community College. Stacy was praised for her ability to actively listen and take positive action to ensure that each student has the information and resources needed to be successful. A student’s guardian shared, “Her extra time - to truly listen and help resolve a problem is rare these days. Most people aren’t concerned about others in the way she is! She has made a forever difference in a young lady’s life.”

**Dr. David W. Sink Jr. Community Service Award**

Maggie S. Faulkner received the 2015 Dr. David W. Sink Jr. Community Service Award. Faulkner was recognized for her countless hours of volunteer work with Four Seasons Compassion for Life. In addition to her College duties as Director of Disability Services, she volunteers her time with various agency boards and is a strong advocate for persons with disabilities, mental health diseases, and substance abuse needs.

Because of his exemplary service to the community, Groundskeeper Supervisor David Tabor was named the 2016 Dr. David W. Sink Jr. Community Service Award recipient. David has served many by helping renovate Red Springs Mission Camp, a place where volunteers use their skills to meet a variety of needs including building new homes and serving the needs of schools and the elderly. He has also volunteered his time with Habitat for Humanity and Carpenter’s Hands Ministry, a disaster relief organization that serves regions across the United States that have been affected by natural disasters. Additionally he has served the U.S. Forest Service through his work on multiuse trails in Dupont State Forest and has provided various maintenance-type services for local state parks.

**Wellness Award**

The College promotes the importance of health in the productivity, well-being, and retention of its faculty and staff. Student Success Center Coordinator Wanda Gant received the 2016 Wellness Award. She competed against other employees using a new point-based system designed by the College Wellness Committee to encourage long-term healthy lifestyles through friendly competition. Wanda walked on campus almost daily. She also participated in several wellness events and challenges and from comments – was quite the competitor. Through her example of a healthy lifestyle and commitment to wellness, she has earned and deserves the 2016 Wellness Award.
Gary Heisey Named State Staff Person of the Year

Gary Heisey was named as the recipient of the 2016 North Carolina Community College System Staff of the Year Award.

Heisey was recognized for his commitment and contributions to the mission of Blue Ridge Community College and the North Carolina Community College System. He has more than 10 years of community college experience and was named Director of the Small Business Center in 2006. He holds undergraduate degrees from Pennsylvania State University and a master’s degree from Western Carolina University.

Heisey has served as the Small Business Center director since 2006. Under his direction Blue Ridge Community College Small Business Center is consistently one of the top-ranked centers in North Carolina Community College System’s Small Business Center Network (SBCN).

Through collaboration and partnerships, Gary organized more than 172 entrepreneur training classes with 2,915 participants in 2014-15. He personally taught 55 business training seminars and provided one-on-one counseling for 196 local residents wanting to start a business or grow an existing business during that time.

Automotive Faculty Receives Recognition by NATEF

At the recent NATEF Training Conference, Blue Ridge Community College Automotive Faculty Brian Johnson (pictured) received the ASE Industry Education Alliance Instructor Recognition Award, which was presented before a national delegation of industry professionals and instructors from across the United States. Brian is one of a very select group of automotive instructors who has demonstrated a commitment to his profession by meeting the rigorous standards to qualify for this award and has brought national recognition to the College.
Blue Ridge Community College
Statements of Revenue and Expenses

Fiscal Year Ending June 30, 2015

<table>
<thead>
<tr>
<th>Revenues</th>
<th>Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>State Aid</td>
<td>Instruction ($ 9,753,260)</td>
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<tr>
<td>Student Tuition and Fees</td>
<td>Research ($ 17,383)</td>
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<tr>
<td>County Appropriations</td>
<td>Academic Support ($ 1,891,285)</td>
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<tr>
<td>Noncapital Contracts, Gifts and Grants</td>
<td>Student Services ($ 1,392,625)</td>
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<tr>
<td>Capital Aid and Grants</td>
<td>Institutional Support ($ 3,112,952)</td>
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<td>Sales and Services</td>
<td>Operations and Maintenance ($ 2,421,144)</td>
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<tr>
<td>Other Revenues</td>
<td>Student Financial Aid ($ 2,906,296)</td>
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<td>Auxiliary Enterprises ($ 232,227)</td>
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<td></td>
<td>Depreciation ($ 1,399,465)</td>
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<td><strong>Total Revenues</strong></td>
<td><strong>Total Expenses</strong></td>
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<td>$ 23,182,517</td>
<td><strong>23,126,637</strong></td>
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Fiscal Year Ending June 30, 2016

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<tr>
<th>Revenues</th>
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<tr>
<td>State Aid</td>
<td>Instruction ($ 10,434,388)</td>
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<tr>
<td>Student Tuition and Fees</td>
<td>Research ($ 17,656)</td>
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<td>County Appropriations</td>
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<td>Noncapital Contracts, Gifts and Grants</td>
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<td>Capital Aid and Grants</td>
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<td>Sales and Services</td>
<td>Operations and Maintenance ($ 2,751,469)</td>
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<td>Other Revenues</td>
<td>Student Financial Aid ($ 2,512,317)</td>
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<td>Auxiliary Enterprises ($ 276,500)</td>
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<td>Depreciation ($ 1,368,329)</td>
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<td><strong>Total Revenues</strong></td>
<td><strong>Total Expenses</strong></td>
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<tr>
<td>$ 24,695,423</td>
<td><strong>23,422,030</strong></td>
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</table>
Who We Are
Blue Ridge Community College Educational Foundation is an independent entity that exists to support the fundraising priorities of Blue Ridge Community College and provides a high level of accountability to its donors. Under the direction of its volunteer Board of Directors, the Foundation provides philanthropic leadership and support aimed at helping Blue Ridge Community College accomplish its mission.

Our Mission
The mission of Blue Ridge Community College Educational Foundation is to aid, strengthen, and further in every proper and useful way the work and services of Blue Ridge Community College and to provide broader educational opportunities to its students, staff, faculty, and to the residents of Henderson and Transylvania Counties.

Tax Benefits
Blue Ridge Community College Educational Foundation, Inc., is a tax-exempt organization under Section 501(c) (3) of the Internal Revenue Code and is considered a public charity under the federal tax laws. Accordingly, gifts to the Foundation qualify for the maximum charitable deductions available by law for income, gift, and estate tax purposes and are not subject to the deduction limits applicable to gifts to private foundations.

Matching Gifts
Matching gifts can double your donation. Corporations will often match employee or retiree gifts to Blue Ridge Community College Educational Foundation. Contact your human resources department to determine if your employer offers this program.
Types of Funds

**Unrestricted Funds:** Donors who give an unrestricted gift build maximum versatility into their charitable giving. These resources are most useful to Blue Ridge on a daily basis in response to changing needs and opportunities. Donors entrust the Board of Directors to select the most appropriate allocations.

**Restricted Funds:** A gift may be restricted for a program of study (curriculum or continuing education), library and classroom resources, faculty development, lecture series, opportunities in the arts, innovative grant possibilities, and more.

**Scholarship Funds:** Scholarship funds assist individuals pursuing educational goals and recognize individual excellence. Donors may specify the criteria for scholarship awards.

**Endowment Funds:** Choosing to endow your gift with Blue Ridge Community College Educational Foundation ensures ongoing annual support in perpetuity. This is made possible through income generated annually from your investment of $10,000 or greater. The minimum donation of $10,000 to establish an endowed fund may be paid in one lump sum or over a period of three years.

How To Give

**Gifts of Cash:** If you itemize, your outright gifts of cash are fully deductible for federal income tax purposes up to 50% of your adjusted gross income. If you exceed this limitation, the excess may be carried forward for tax purposes for up to five years.

**Gifts of Stock:** Donors giving long-term appreciated stock avoid paying capital gains tax on the increased value of the stock and receive a tax deduction for the full fair market value of the stock gift. Such gifts may be deducted up to 30% of your adjusted gross income, with a five-year carry forward.

**Gifts of Real Estate:** If you have owned your home, a vacation home, or a farm for many years, a charitable gift of that real estate may have many tax advantages. If the property is given to Blue Ridge Community College Educational Foundation, donors avoid capital gains tax and realize a charitable deduction for the full fair market value of the real estate.

**Gifts of Life Insurance:** If you own a life insurance policy that is no longer needed, you can make a tax-deductible gift of the policy to Blue Ridge Community College Educational Foundation by naming the Foundation as both the owner and beneficiary of the policy.

**Planned and Life Income Gifts:** Please see pages 28-30 to learn about the benefits to you and Blue Ridge Community College Educational Foundation from planned and life income gifts.

New Endowment Honors Donors’ Family

John and Evelyn Davis (pictured) established the Davis, Dills, and Green Family Scholarship Endowment Fund with a gift of $6,000 and a pledge of $4,000. The new Fund is to provide scholarship support with preference to a student who plans to pursue a bachelor’s degree for a career as an engineer, a nurse, or a teacher.

John and Evelyn (pictured) named this Endowment to honor the memory of their family members who worked hard and sacrificed to make higher education possible for them—John’s father and mother Herbert Larkin Davis, Sr., and Eura Coston Davis; Evelyn’s father and mother William Adam Dills and Effie Barker Dills; and Evelyn’s grandmother Dona Mylinda Green.

“Those that helped us didn’t want us to struggle like they did. Now we are able to help Blue Ridge Community College students fulfill their education.” –John and Evelyn Davis
Endowment Funds

Endowments may be established with a minimum gift of $10,000 payable in one lump sum or over a period of three years. After an endowed fund has been established, anyone can make additional contributions in any amount to the fund.

Unrestricted Endowments provide the financial stability and broad flexibility for addressing immediate priorities and new initiatives at the College.
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- Cosgrove Family Library
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- Dr. and Mrs. L. B. McDonald Nursing Program
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Work-Study Endowments offer Blue Ridge students work opportunities at the College while pursuing their education.
BRCC Work-Study
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Scholarship Endowments provide financial assistance for students at Blue Ridge Community College based on need, merit, and/or within a specific field of study.
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- Dr. David W. Sink Jr. Community Service Award
- John Brooks Williams Endowed Faculty Chair (teaching chair)
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Ms. Carolyn M. Evans
Mr. and Mrs. William Francis
Mrs. Belinda Frantz
Ms. Betty A. Gash
Ms. Mary Caroline Gaylord
Mr. and Mrs. Jeremy R. Gibbs
Ms. Teresa O. Goldsmith
Mr. and Mrs. John B. Gould
Mr. and Mrs. Joshua Hallingse
Michele and Bert Handy
Mr. Ben Hardy
Mr. and Mrs. Douglas W. Hatch
Mr. Gary C. Heisey
Ms. Kathy Hembree
Dr. Mary Highberger
Ms. Stacy L. Hill
Ms. Delores A. Hogsed
Mr. and Mrs. Don Holder
Mrs. Patricia Hornick
Mr. Stephen Horlick
Ms. Marilyn Kay Houston
Ms. Martha N. Howell
Mr. Boyd L. Hyder
Mr. and Mrs. H.F. Jacobs
Ms. Catherine B. Jenkins
Mr. and Mrs. Randall C. Jenkins
Mr. and Mrs. William N. Jennings
Mr. and Mrs. Brian Johnson
Mr. Jerry Johnson
Mr. and Mrs. Lemuel C. Jones, Jr.
Ms. Caren Kessler
Mr. Ben Kish
Ms. Carolyn R. Lawton
Mr. P. Kelly Leonard
Ms. Carol Ann Lydon
Mr. Edward Maglott
Ms. Judilyn Mathis
Mrs. Glenda H. McCarson
Mrs. Catherine B. McCraw
Mr. and Mrs. William D. McKibbin
Mr. Richard G. Merrell
Celebrating the Legacy of Albert M. Moreno, Sr.

The legacy of Albert M. Moreno, Sr. (pictured), an inventor and astute businessman, is a strong one. He was born in Savannah, Georgia, and having received an athletic scholarship, he graduated with a degree in business administration from Presbyterian College in 1939. As World War II intensified, he quit a draft-exempt job to join the Marine Corps and served four years. Then he returned to civilian life and eventually formed eight corporations in Georgia, Florida, and Puerto Rico.

Mr. Moreno has been remembered, as a man with fresh ideas and the ability to put them into practice. He invented the anchors used to secure mobile homes to their foundations during strong winds, he invented the first anchor for protecting sea coral, as well as the first system for protecting wine grape vines in the Sonoma Valley of California. In 1970, he came to the Hendersonville area looking for a plant site, which is still in operation today after 52 years.

Albert M. Moreno, Sr., was an outstanding leader in our community. He served on Blue Ridge Community College Educational Foundation Board of Directors from 1993 to 1998 and passed away in 2000. In his estate, he used both cash and property to fund his legacy gift to our community, the Albert M. Moreno, Sr., Scholarship.

*First awarded in 2005, more than 250 scholarships have been given to deserving Blue Ridge Community College students since then. Mr. Moreno’s planned gift will go on in perpetuity, assisting students for years to come create a better life through job training and education.*
Book of Memory and In Honor Gifts

In Honor of
AAUW Brevard Scholarship Committee
Mr. Francis Aguilar
Mr. and Mrs. James N. Aguilar
Dr. and Mrs. James E. Brittain
Mr. Eiler R. Cook
Ms. Carolyn M. Evans
Mrs. Ann F. Green
Mr. and Mrs. Andrew H. Gregory
Ms. Barbara J. Gregory
Mr. and Mrs. John F. Gregory
Mr. and Mrs. John Gregory, Jr.
Mr. Matthew B. Gregory
Mr. Stephen R. Gregory
Dr. Virginia Lee Gregory
Mr. and Mrs. Thomas R. Hanson
Ms. Skyy Hills
Ms. Dana Schneider Kennedy
Mr. and Mrs. D. Hugh Kinsey
Mr. and Mrs. D. Hugh Kinsey, Jr.
Mr. Jacques Morin
Mrs. Ladene Newton
Dr. Molly A. Parkhill
Ms. Grace V. Poli
Ms. Ruth Powers
Ms. Grace M. Roy
Mr. and Mrs. Charles F. Schneider
Ms. Dawn Schneider
Mr. and Mrs. Corum S. Smith, Jr.
Mr. Reece V. Snyder
Ms. Phyllis I. Stout

In Memory of
Mr. Russell Ault, Jr.
Mr. Frank C. Ballard, Jr.
Ms. Doris McKinney Black
Mr. Ted Brackett
Ms. Renee Braun
Ms. Carolyn Briese
Ms. Margaret Brooks
Mr. Tommy Brooks
Ms. JoAnne G. Chase
Mr. Todd Christopher
Mrs. Anne Clarke
Mr. James D. Daye
Mr. Pete DeTomi
Mr. Fate English
Ms. Ann Esposito
Mr. John Ewbank
Ms. Ellen O. Forward
Ms. Inez Gasperson
Mr. Gene Gladin
Mr. Doug Green
Ms. Harriet L. Grinnell
Ms. Monnye R. Gross
Mr. Otha L. Gross
Ms. Edna Guice
Mr. Norman Guice
Ms. Lynn Hagarty
Mr. Greg Hearne
Mr. Ben Hedge
Ms. Anna K. Hosmer
Mr. Ervin Inglish
Mr. William Isaccs
Mr. Douglas H. Jenkins
Ms. Kay Kehoe
Mr. William A. Keyser
Ms. Wilma King
Ms. Mary Beatrice Knopp
Ms. Isabella LaTourette
Ms. Tona Lawter
Ms. Angie Le Clercq
Mr. Lewis W. Lees, Jr.
Ms. Melody Lindsey
Mrs. Millie Lindsey
Ms. Margaret Madgwick
Ms. Una Markland
Ms. Ann Hayes McDonald
Dr. and Mrs. L. B. McDonald
Ms. Ellie Michalove
Ms. Mary Mims
Mr. James Lee Morton
Ms. Edna Marie Harrison Oteri
Ms. Shirley L. Passeri
Dr. Robert Pastel
Ms. Anne Huggins Pressley
Ms. Jean B. Randall
Ms. Joyce N. Rankin
Mr. Sammy D. Reese
Mr. Steve Reynolds
Mr. Yancy Ray Rhodes
Mrs. Gail Riggs
Mr. Fletcher H. Roberts, Jr.
Ms. Lynn R. Roberts
Ms. Mary S. Sauerteig
Mr. and Mrs. John P. Shepherd
Ms. Emily “Lee” Stewart
Mr. Bruce Talley
Mr. Todd Thompson
Mrs. Ruth Anne Veazey
Ms. Deidre Waters
Ms. Sophie Wiercinski
Mr. Thomas W. Williams
Mr. and Mrs. Robert Winter
Ms. Mary Louise Greene Wooten
Mr. Jim Yarbrough
Mr. Larry Young

Sisters Establish Scholarship In Memory of Mother

Using long-term appreciated stock, two sisters made an initial contribution of $101,152.50 to establish an endowed scholarship fund in memory of their mother Dorothy Uhl Sawyer (pictured), whose life’s work was dedicated to teaching nursing students.

The Dorothy Uhl Sawyer Memorial Scholarship Endowment Fund will provide scholarship support for students in the Blue Ridge Community College Nursing program.
In-Kind Gifts

2014-15
1898 Waverly Inn
Acorn Bed and Breakfast
Advance Auto Parts
Another Broken Egg Cafe
Applebee’s Neighborhood Grill and Bar
Asheville Contracting Co., Inc.
Asheville Tourists
Aunt Adeline’s Bed and Breakfast
AutoZone Auto Parts
B & W Auto Supply, Inc.
Brix: Wood Fired Pizza
BT’s Burger Joint
C & J Plumbing
CARQUEST Auto Parts
Cason Companies, Inc.
Castrol Premium Lube Express
City of Asheville-Mills River WTP
City Tire Service
Collision Repair Education Foundation
Continental Automotive Systems, Inc.
Crystal’s BBQ & Grill
Employee Assistance Network
First Church of Christ Scientist
Flat Rock Pizza
Flat Rock Playhouse
Fletcher Arts and Heritage Association
Flowers by Larry
Gates Corporation
Great Smoky Mountains Region AACA
Western North Carolina
Harris Teeter Food Markets
Harry’s Grill and Piggy’s Ice Cream
Henderson County Robotics
Ingles Markets
Killwins Hendersonville
Legacy Paddlesports LLC
LegalShield
Meade Tractor
Mill House Lodge
Moe’s Original Bar B Que
Moe’s Southwest Grill
Moose Cafe Hendersonville
Mountain Lodge and Conference Center
Northern Lights Bed and Breakfast
O’Reilly Auto Parts
Oskar Blues Brewery
Pierce Group Benefits
PNC Bank
PolyLINKS
RockAuto, LLC
Sierra Nevada Brewing Company
Single Source Industrial Solutions
Snap-on Tools
State Employees Association of North Carolina
Subway
The Lincoln Electric Company
The Potting Shed
Van Wingerden International, Inc.
Ward’s Auto Supply
WHKP Radio
Youngblood Oil Company, Inc.
Ms. Janet Allen
Mr. Lee Anderson
Mr. and Mrs. Anthony F. Engel
Ms. Bonnie Garner
Mr. James R. Graves
Ms. Margaret J. Gray
Mr. Willis Hunt Groce, Jr.
Mr. and Mrs. William J. Hastie
Mr. Stephen Horlick
Mr. Jerry Johnson
Ms. Sandy Laster
Mr. and Mrs. Michael P. Le Ishon
Ms. Terri Locke
Mr. Wayne Longbrake
Mr. Curtis McCarley
Ms. Janet Meadows
Ms. Julie Thompson
Mr. Mark A. Warwick
Mr. and Mrs. John P. Winkler

2015-16
Acorn Bed and Breakfast
Advance Auto Parts
Alykat Deli
AutoZone Auto Parts
B & W Auto Supply, Inc.
Boyd Chevrolet-Cadillac-Buick, Inc.
Castrol Premium Lube Express
Chick-fil-A of Hendersonville
City Tire Service
Collision Repair Education Foundation
Dandelion
Daystar Machining
Egolf of Hendersonville
Employee Assistance Network
Ernst Manufacturing, Inc.
First Citizens Bank
Flowers by Larry
General Motors Corporation
Gutter Man of WNC, LLC
Harry’s Grill and Piggy’s Ice Cream
Hendersonville Family YMCA
Industrial Maintenance Overflow Corporation
JZM Tire and Golf
Lake Pointe Landing
Latex Construction Company
LegalShield
Meade Tractor
Mill House Lodge
Mills River Creamery
Mills River Restaurant
Moe’s Original Bar B Que
Mountain Inn & Suites
Nancy Lynn’s Diner and Pizzeria
NC Printing LLC
North State Bank Mortgage
OGRE Outdoors
OLDEZ Limited
O’Reilly Auto Parts
Oskar Blues Brewery
Pepsi-Cola Bottling Company
Pierce Group Benefits
RockAuto, LLC
Royal Groove Productions
Snap-on Industrial
State Employees Association of North Carolina
Times-News
Valley Ag Farm and Garden
Van Wingerden International, Inc.
Yoga and Massage, LLC
Ms. Martha O. Adams
Ms. Sheila Athens
Mrs. Anne C. Barnhill
Ms. Vicki Beilharz
Ms. Mary A. Berger
Mr. James R. Blackwell
Ms. Debra Bowling
Ms. Gustina Barton Brown
Mr. Wilson Casey
Mr. Charles E. Chapman, Jr.
Mr. Norris Wolf Crigler, Jr.
Ms. DeShannon B. Dixon
Ms. Gretchen Griffith
Mr. D. L. Havlin
Mr. and Mrs. Brian Johnson
Ms. Lorin Johnson
Mr. Joseph Kaplan
Mrs. Katy Kelly
Ms. Kathryn Magendie
Mr. Ernest D. Mazzatenta
Mr. Joseph Mills
Mr. Terrance Neal
Mrs. Susan E. Oldham
Mrs. Linda V. Phillips
Mr. and Mrs. David Pittman
Dr. William L. Ramsey
Mrs. Leslie Ray
Ms. Betty Reed
Mr. Dave Richards
Mr. Kevin A. Roberts
Mr. Jim R. Rogers
Mr. Dale F. Shaffer
Mrs. Rona Simmons
Ms. Marci Spencer
Dr. Jubal Tiner
Ms. Keitha Todd
Mr. Bedford G. Tomberlin
Ms. Sandra Warren
## Blue Ridge Community College Educational Foundation, Inc.

### Statement of Financial Position

**June 30, 2016 and 2015**

<table>
<thead>
<tr>
<th>Assets</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current assets:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and equivalents</td>
<td>$533,708</td>
<td>$636,481</td>
</tr>
<tr>
<td>Promises to give</td>
<td>29,862</td>
<td>45,320</td>
</tr>
<tr>
<td>Other receivables</td>
<td>9,695</td>
<td>18,570</td>
</tr>
<tr>
<td>Asset available-for-sale</td>
<td>15,685</td>
<td></td>
</tr>
<tr>
<td>Total current assets</td>
<td>$588,950</td>
<td>698,371</td>
</tr>
<tr>
<td>Investments</td>
<td>9,843,480</td>
<td>10,107,213</td>
</tr>
<tr>
<td>Total assets</td>
<td>$10,432,430</td>
<td>$10,805,584</td>
</tr>
</tbody>
</table>

| Liabilities and Net Assets |  |  |
| Current Liabilities: |  |  |
| Accounts Payable | $500 | $1,011 |
| Net Assets: |  |  |
| Unrestricted |  |  |
| Undesignated | 741,489 | 823,712 |
| Board-designated | 5,993 | 9,272 |
| Total unrestricted | 747,482 | 832,984 |
| Temporarily restricted | 1,888,128 | 2,390,045 |
| Permanently restricted | 7,796,320 | 7,581,544 |
| Total net assets | 10,431,930 | 10,804,573 |
| Total liabilities and net assets | $10,432,430 | $10,805,584 |

### Public Support and Revenues

**June 30, 2016 and 2015**

| Public Support and Revenues |  |  |
| Contributions | $691,011 | $761,045 |
| Interest and dividends | 117,128 | 106,792 |
| Net realized and unrealized gains (losses) on investments | (280,738) | 9,311 |
| Other | 5,526 | 11,967 |
| Total public support and revenues | 532,927 | 889,115 |

### Expenses

**June 30, 2016 and 2015**

| Expenses |  |  |
| Program services: |  |  |
| Scholarship awards | 388,571 | 297,276 |
| Other student financial assistance | 6,971 | 5,323 |
| Other awards | 370,006 | 494,743 |
| Total program services | 765,548 | 797,342 |
| Supporting services | 140,022 | 148,970 |
| Total Expenses | 905,570 | 946,312 |

### Increase (decrease) in net assets

| Increase (decrease) in net assets | (372,643) | (57,197) |
| Net assets at beginning of year | 10,804,573 | 10,861,770 |
| Net assets at end of year | $10,431,930 | $10,804,573 |

A complete copy of these statements is available upon request.

Audited by Carter, P.C.
<table>
<thead>
<tr>
<th>Planned and Life Income Gifts</th>
<th>Benefits to Donors</th>
<th>Benefits to Foundation</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BEQUEST</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>You specify a gift in your will or revocable trust to be effective upon your death.</td>
<td>You retain control over the property during your lifetime.</td>
<td>Blue Ridge Community College (BRCC) Educational Foundation receives the gift upon your death.</td>
</tr>
<tr>
<td></td>
<td>Gifts may be defined as a specific dollar amount, as a specific asset, or as all or a portion of your residuary estate.</td>
<td>An estate tax deduction is permitted for the gift.</td>
</tr>
<tr>
<td></td>
<td>An estate tax deduction is permitted for the gift.</td>
<td></td>
</tr>
<tr>
<td><strong>CHARITABLE REMAINDER TRUST</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>You create an irrevocable trust during your lifetime, or upon your death, and transfer assets to the trust.</td>
<td>You may provide an income stream for yourself or your family members for life or a period of years.</td>
<td>BRCC Educational Foundation receives the remaining trust assets upon the death of the income beneficiary or the expiration of the term of years.</td>
</tr>
<tr>
<td>You may designate one or more income beneficiaries (including yourself) to receive a fixed-dollar amount (annuity) or a fixed percentage of the trust assets (unitrust) each year in annual or more frequent installments.</td>
<td>If you create the trust during your lifetime, you may claim an income tax deduction in the year the trust is created for a portion of the gift.</td>
<td></td>
</tr>
<tr>
<td>The annuity or unitrust may be paid for a period of years or for the lifetimes of the income beneficiaries. Following the death of the income beneficiaries or the expiration of the term of years, the remaining trust assets pass to BRCC Educational Foundation.</td>
<td>The trust is tax exempt, so all proceeds from the sale of the assets contributed to the trust may be invested without reduction for capital gains taxes.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Annuity or unitrust payments received by the income beneficiaries are generally taxable as a blend of ordinary income, qualified dividends, and capital gains, depending on the character of the income earned by the trust.</td>
<td></td>
</tr>
<tr>
<td><strong>RETIREMENT PLANS (GIFTS AT DEATH)</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>You designate BRCC Educational Foundation as the beneficiary of all or a portion of your IRA or other qualified retirement plan.</td>
<td>You control the IRA until your death and may revoke the beneficiary designation at any time.</td>
<td>Upon your death, BRCC Educational Foundation receives the designated portion of the IRA free of estate and income taxes.</td>
</tr>
<tr>
<td></td>
<td>The portion of your IRA passing to BRCC Educational Foundation qualifies for an estate tax charitable deduction.</td>
<td></td>
</tr>
</tbody>
</table>
### Planned and Life Income Gifts

#### QUALIFIED CHARITABLE ROLLOVERS FROM IRAs

The 2015 PATH Act permanently enacted a provision which allows certain IRA account owners to make tax-free distributions from their IRAs to eligible charitable organizations. Qualifying charitable distributions may be made by individuals age 70-1/2 and older in amounts of up to $100,000 per year, however, the amounts must be paid directly to a qualified charitable organization from the IRA. IRA owners are required to begin withdrawals from their IRAs after age 70-1/2 and must generally pay income tax on the amounts distributed. This provision of the law allows the IRA owner to instead redirect their IRA distributions, up to $100,000, to a qualified charitable organization. These charitable distributions are excluded from the taxpayer’s federal taxable income, so they are not subject to federal income taxation.

Donors should be aware that, under current law, North Carolina has decoupled from the federal treatment of IRA charitable rollovers. Accordingly, North Carolina taxpayers who make qualified charitable distributions from their IRAs are required to include these distributions as income for North Carolina income tax purposes. North Carolina taxpayers who itemize their deductions may include the amount of the distributions as tax-deductible charitable contributions on their North Carolina income tax returns. Unfortunately, North Carolina taxpayers who use the standard deduction will not receive the benefit of this charitable deduction on their North Carolina income tax return.

<table>
<thead>
<tr>
<th>Planned and Life Income Gifts</th>
<th>Benefits to Donors</th>
<th>Benefits to Foundation</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>QUALIFIED CHARITABLE ROLLOVERS FROM IRAs</strong></td>
<td>Transferring an IRA distribution to BRCC Educational Foundation allows a donor to avoid federal income taxes (and possibly some state income taxes) on the amount distributed. These qualified charitable distributions can be used to satisfy the donor’s required minimum distributions.</td>
<td>BRCC Educational Foundation receives the distribution free of income taxes.</td>
</tr>
<tr>
<td>Planned and Life Income Gifts</td>
<td>Benefits to Donors</td>
<td>Benefits to Foundation</td>
</tr>
<tr>
<td>-------------------------------</td>
<td>--------------------</td>
<td>-----------------------</td>
</tr>
<tr>
<td><strong>CHARITABLE LEAD TRUST</strong></td>
<td>The trust may be structured so that the trust assets revert to you or your estate after the charitable term. This would allow you to receive an income tax deduction for the value of the charitable interest in the year the trust is created, even though the payments to BRCC Educational Foundation are spread over a number of years. The trust may be structured so that the trust assets pass to your children, grandchildren, or other family members after the charitable term. In this case, in the year the trust is created, you would receive an estate or gift tax deduction (but no income tax deduction) for the value of the charitable interest, which would reduce the value of the remainder interest passing to family members for estate and gift tax purposes. With careful drafting, the trust may be structured to give you both an income tax and an estate/gift tax deduction in the year the trust is created.</td>
<td>BRCC Educational Foundation receives the benefit of the annuity or unitrust payment during the charitable term.</td>
</tr>
<tr>
<td>You create an irrevocable trust during your lifetime, or upon your death, and transfer assets to the trust. You may designate BRCC Educational Foundation to receive a fixed-dollar amount (annuity) or a fixed percentage of the trust assets (unitrust) each year in annual or more frequent installments. The annuity or unitrust may be paid for a period of years or for the lifetime of an individual (the &quot;charitable term&quot;). Following the expiration of the charitable term, the remaining trust assets pass to your family members or to other named beneficiaries.</td>
<td><strong>LIFE INSURANCE</strong></td>
<td>You may be entitled to an income tax deduction in the year of the gift if ownership of the policy is transferred to BRCC Educational Foundation.</td>
</tr>
<tr>
<td>You may give an insurance policy that is no longer needed to BRCC Educational Foundation by naming the Foundation as the owner and beneficiary of the policy. You may also retain ownership of the policy and name the Foundation as the beneficiary to receive the proceeds upon your death.</td>
<td><strong>LIFE INSURANCE</strong></td>
<td>You may be entitled to an income tax deduction in the year of the gift if ownership of the policy is transferred to BRCC Educational Foundation.</td>
</tr>
</tbody>
</table>
Give the Gift of Knowledge

Giving through Living Memorials

Honoring loved ones through charitable gifts is an especially meaningful act of paying tribute to someone special while assuring that worthwhile values continue to influence the world around us. Memorial and tribute gifts are one way to thoughtfully remember family members and friends who have been such a vital part of your life.

Gifts for every occasion

Gifts made in honor of family and friends on a birthday, wedding, anniversary, or at times such as Mother’s Day or Father’s Day; at the birth of a child or a grandchild; or other special occasions can be gifts of love that show how much you care.

Gifts during the holiday season

During the holiday season, honor or remember a loved one, family member, friend, health care provider, colleague, or client by providing educational opportunities through a donation to the Foundation.

Giving Choices

- My Gift is a Special Occasion Contribution
  - Birthday
  - Wedding
  - Anniversary
  - Other ________________________________

- My Gift is a Holiday Contribution
  Honor or remember a loved one, family member, friend, colleague, client, or health care provider with a donation. When you make a special occasion or holiday contribution, Blue Ridge Community College Educational Foundation will send a customized gift card directly to the individual or family you are honoring or remembering.
  Send Gift Card to: Name ____________________________
  Address ____________________________ City ____________________________ State _____ Zip _______
  Please identify gift type:
  - In memory of ____________________________
  - In honor of ____________________________

- My Gift is a Personal Contribution

Method of Payment

- My Gift of $__________ is enclosed. Make check payable to Blue Ridge Community College Educational Foundation.
- Pledge of $__________ I shall pay said pledge in ____ installments of $__________ each.
- Monthly
- Quarterly
- Semi-Annually
- Annually beginning on ______/_____/______

Signature ____________________________

- I wish my gift to remain anonymous.
- My employer, ____________________________, will match my gift. Form enclosed
- My Name ____________________________
  Address ____________________________ City ____________________________
  State _____ Zip _______ Phone (_____) ________________________ E-mail ____________________________

Return this completed form to:

Blue Ridge Community College Educational Foundation, Inc. 180 West Campus Drive, Flat Rock, NC 28731 (828) 694-1710
Blue Ridge Community College

Our mission is to provide quality education and training opportunities that support student learning, enhance student advancement and success, and meet the workforce needs of our community.

Henderson County Campus
180 West Campus Drive
Flat Rock, North Carolina 28731

Transylvania County Campus
45 Oak Park Drive
Brevard, North Carolina 28712

Health Sciences Center
815 6th Avenue West
Hendersonville, NC 28791

blueridge.edu

About this report
This report is produced by Blue Ridge Community College and Blue Ridge Community College Educational Foundation.